



Purchasing Department  
208G Whitehurst  
Stillwater, Oklahoma 74078-1023  
405-744-5984

August 15, 2005

Frank Moser  
Aegis Sciences Corp  
345 Hill Ave  
Nashville, TN 37210

RE: Request for Quotation No. 163632-TDY

Dear Mr. Moser:

Your quotation dated 07/26/05 to provide zero tolerance drug testing on the campus of Oklahoma State University, Stillwater, Oklahoma, according to specifications, General Conditions, and all other bid documents previously submitted is accepted.

This price agreement shall become effective 08/15/05 and shall remain effective through 06/30/06 with the option to renew for two (2) additional one-year periods upon mutual agreement. Both parties retain the right to terminate this agreement by giving the other party written notice thirty days in advance of intended termination.

These items will be ordered as required and your care in making deliveries of material and quantity as specified will be appreciated.

Sincerely,

A handwritten signature in black ink, appearing to read 'T. Yant'.

Thomas D. Yant, C.P.M.  
Purchasing Coordinator

A handwritten signature in black ink, appearing to read 'Sharon Toy'.

Sharon Toy, C.P.M.  
Director of Purchasing

TDY:nh  
Enc.  
Cc: Michelle Raffety, Athletics



**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
<b>RESPONSE PAGE</b>					
1	850	EACH	ZERO TOLERANCE DRUG TESTS (PRICE PER TEST)	\$ 25.00	\$ 21,250.00
1A			OPTIONAL PRICE ADDER, PER TEST, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION (ADDER PER TEST)	\$ 17.00	
2	25	EACH	STEROID SCREENS (PRICE PER SCREEN)	\$ 85.00	2,125.00
2A			OPTIONAL PRICE ADDER, PER SCREEN, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION (ADDER PER SCREEN)	—	
3		EACH	RETEST OF DILUTED SAMPLES WITH DILUTE TESTING PROCEDURES	\$ 20.00	

I-FZ211 NO MORE RECORDS FOUND FOR THE ACCOUNT SPECIFIED

019 SL Account Summary

SPORTS MEDICINE

SCTP OKLAHOMA STATE UNIVERSITY - MAIN CAMPUS

Fiscal Year: 07

SCREEN: \_\_\_ ACCT: 3230508031

DATE: 04-23-07 TIME: 14:52:50

Department: M0201  
Map Code: 23000

Resp Person: JC LEWIS  
Flags: Del Frz Rvw Drp Sup ABR  
0 0 0 0 0 0

Obj	Description	Budget	Actual	Encumb	Avail
8031	MEDICAL & DIAG L	32,000	20,558.00	40,609.50	29,167.50-
8032	VETERINARY SERVI	7,000	7,724.00	0.00	724.00-
8200	CONSUL/PRF SER F	500	1,816.04	0.00	1,316.04-
8230	CONSUL/PRF-MED S	0	150.00	0.00	150.00-
8300	CONTRACT SER-MOV	0	11,211.27	7,431.00	18,642.27-
8350	CONTRACT SER-SPE	3,500	2,610.00	0.00	890.00
8410	OTHR INST MEMBER	4,500	5,562.67	0.00	1,062.67-
8510	OTHER ADVERTISIN	200	385.00	0.00	185.00-
8610	RESUSE-ACS-FOOD	2,000	297.28	0.00	1,702.72
8780	CENTRL SER-LIAB	0	425.04	0.00	425.04-
8925	OTHR C EXP-INCEN	2,700	0.00	0.00	2,700.00
9260	PART MISC-INSUR	2,500	1,449.00	0.00	1,051.00

I-FZ211 NO MORE RECORDS FOUND FOR THE ACCOUNT SPECIFIED

019 SL Account Summary

SPORTS MEDICINE

SCTP OKLAHOMA STATE UNIVERSITY - MAIN CAMPUS

Fiscal Year: 06

SCREEN: \_\_\_ ACCT: 3230508031

DATE: 04-23-07 TIME: 14:53:14

Department: M0201  
Map Code: 23000

Resp Person: JC LEWIS  
Flags: Del Frz Rvw Drp Sup ABR  
0 0 0 0 0 0

Obj	Description	Budget	Actual	Encumb	Avail
8031	MEDICAL & DIAG L	24,000	22,324.50	15,418.50	13,743.00-
8032	VETERINARY SERVI	7,000	4,077.98	0.00	2,922.02
8200	CONSUL/PRF SER F	300	531.71	0.00	231.71-
8230	CONSUL/PRF-MED S	0	2,700.00	0.00	2,700.00-
8350	CONTRACT SER-SPE	2,300	3,126.00	0.00	826.00-
8401	INSTITUTION PROF	0	205.00	0.00	205.00-
8410	OTHR INST MEMBER	3,000	5,259.14	0.00	2,259.14-
8510	OTHER ADVERTISIN	0	841.64	0.00	841.64-
8600	REFRESH FOR AUTH	0	81.40	0.00	81.40-
8610	RESUSE-ACS-FOOD	2,000	272.00	0.00	1,728.00
8780	CENTRL SER-LIAB	0	761.48	0.00	761.48-
8925	OTHR C EXP-INCEN	2,700	2,562.50	0.00	137.50
9260	PART MISC-INSUR	2,000	1,285.00	0.00	715.00

I-FZ211 NO MORE RECORDS FOUND FOR THE ACCOUNT SPECIFIED

019 SL Account Summary

SPORTS MEDICINE

SCTP OKLAHOMA STATE UNIVERSITY - MAIN CAMPUS

Fiscal Year: 05

SCREEN: \_\_\_ ACCT: 3230508031

DATE: 04-23-07 TIME: 14:53:28

Department: D0342

Resp Person: JC LEWIS

Map Code: 23000

Flags: Del Frz Rvw Drp Sup ABR

0 0 0 0 0 0

Obj	Description	Budget	Actual	Encumb	Avail
8031	MEDICAL & DIAG L	36,000	26,669.00	0.00	9,331.00
8032	VETERINARY SERVI	8,000	6,013.00	0.00	1,987.00
8200	CONSUL/PRF SER F	100	380.33	0.00	280.33-
8350	CONTRACT SER-SPE	0	2,250.00	0.00	2,250.00-
8401	INSTITUTION PROF	0	165.00	0.00	165.00-
8410	OTHR INST MEMBER	6,000	4,243.64	0.00	1,756.36
8510	OTHER ADVERTISIN	0	1,048.50	0.00	1,048.50-
8610	RESUSE-ACS-FOOD	2,000	1,690.95	0.00	309.05
8780	CENTRL SER-LIAB	0	747.35	0.00	747.35-
8925	OTHR C EXP-INCEN	2,700	2,372.75	0.00	327.25
9260	PART MISC-INSUR	2,000	859.00	0.00	1,141.00

I-FZ211 NO MORE RECORDS FOUND FOR THE ACCOUNT SPECIFIED

019 SL Account Summary

SPORTS MEDICINE

SCTP OKLAHOMA STATE UNIVERSITY - MAIN CAMPUS

Fiscal Year: 04

SCREEN: \_\_\_ ACCT: 3230508031

DATE: 04-23-07 TIME: 14:53:41

Department: D0342

Resp Person: JC LEWIS

Map Code: 23000

Flags: Del Frz Rvw Drp Sup ABR

0 0 0 0 0 0

Obj	Description	Budget	Actual	Encumb	Avail
8031	MEDICAL & DIAG L	25,000	25,318.96	0.00	318.96-
8032	VETERINARY SERVI	8,000	7,936.00	0.00	64.00
8050	RENTAL OF EQUIPM	0	28.00	0.00	28.00-
8200	CONSUL/PRF SER F	0	191.20	0.00	191.20-
8230	CONSUL/PRF-MED S	0	213.85	0.00	213.85-
8410	OTHR INST MEMBER	3,500	1,884.00	0.00	1,616.00
8510	OTHER ADVERTISIN	500	50.00	0.00	450.00
8610	RESUSE-ACS-FOOD	1,500	1,039.40	0.00	460.60
8780	CENTRL SER-LIAB	0	962.91	0.00	962.91-
8925	OTHR C EXP-INCEN	1,200	2,336.00	0.00	1,136.00-
9260	PART MISC-INSUR	675	719.00	0.00	44.00-

I-FZ211 NO MORE RECORDS FOUND FOR THE ACCOUNT SPECIFIED

019 SL Account Summary

SPORTS MEDICINE

SCTP OKLAHOMA STATE UNIVERSITY - MAIN CAMPUS

Fiscal Year: 03

SCREEN: \_\_\_ ACCT: 3230508031

DATE: 04-23-07 TIME: 14:53:55

Department: B0201

Resp Person: JC LEWIS

Map Code: 23000

Flags: Del Frz Rvw Drp Sup ABR

0 0 0 0 0 0

Obj	Description	Budget	Actual	Encumb	Avail
8031	MEDICAL & DIAG L	40,000	26,655.00	24,000.00	10,655.00-
8032	VETERINARY SERVI	6,000	6,492.50	0.00	492.50-
8200	CONSUL/PRF SER F	0	176.30	0.00	176.30-
8401	INSTITUTION PROF	0	125.00	0.00	125.00-
8410	OTHR INST MEMBER	3,500	3,449.90	0.00	50.10
8600	REFRESH FOR AUTH	0	364.27	0.00	364.27-
8610	RESUSE-ACS-FOOD	0	1,224.00	0.00	1,224.00-
8780	CENTRL SER-LIAB	0	653.50	0.00	653.50-
8925	OTHR C EXP-INCEN	0	840.00	0.00	840.00-
9260	PART MISC-INSUR	0	201.00	0.00	201.00-

DATE: JULY 19, 2005

OKLAHOMA STATE UNIVERSITY  
PURCHASING DEPARTMENT  
STILLWATER, OKLAHOMA 74078  
BEFORE FILLING OUT THIS FORM,  
PLEASE READ THE FOLLOWING INSTRUCTIONS

REQUEST FOR QUOTATION  
**THIS IS NOT  
AN ORDER**

Please submit your quotation on the items described. Use pen or ink or typewriter in filling in quotations and initial any corrections. Unless specifications as given are altered, the vendor will be expected to deliver merchandise as bid. If bidding an alternate, so state on this document and attach complete specifications and brochures to fully describe the merchandise you propose to furnish. The unit price must be stated on all items and all totals extended; bidders guarantee unit prices to be correct. The right is reserved to accept or reject all or part of any quotation submitted. All merchandise will be awarded by items or groups of items, whichever may be in the best interest of the University. "All or None" bids must be clearly identified as such. Quotations should be sent in sealed envelope with requisition number and closing date plainly written on the outside of the envelope. Quotations may be faxed to 405-744-5187, to the attention of buyer, when so stated in this RFQ.

QUOTATION NO: 163632-TDY RETURN QUOTATION BY: JULY 29, 2005 - 05:00 PM  
BUYER: TOM YANT PHONE: 405-744-5984

INSTRUCTIONS: Please quote us your lowest price, advising your best possible delivery date on EACH ITEM LISTED BELOW.

ITEM NO.	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
		<p>VENDOR NOTE: PLEASE INCLUDE YOUR FEI/SS NUMBER <u>88-0241750</u></p> <p>ZERO TOLERANCE DRUG TESTING FOR OKLAHOMA STATE UNIVERSITY STUDENT ATHLETES PER ATTACHED SPECIFICATIONS (3 PAGES), CUTOFF LIMITS (1 PAGE) AND RESPONSE PAGE (1 PAGE). AGREEMENT PERIOD: DATE OF AWARD THROUGH 06/30/06, WITH THE OPTION TO RENEW FOR TWO (2) ADDITIONAL ONE-YEAR PERIODS.</p>		
		<p>PLEASE MARK OUTER ENVELOPE:</p> <p>RFQ: <u>163632-TDY</u> <u>JULY 29, 2005 - 05:00 PM</u></p>		

ARE YOU A SMALL BUSINESS? YES  NO  (as currently defined by the Small Business Administration) (if YES, please check one of the following)  
Women-owned  Small Disadvantaged Bus  Veteran-owned  HUBZONE SB  Service-Disabled Veteran-owned Bus  Sheltered Workshop  Historically Black Colleges & Universities   
Price adjustment if a procurement card is used (MasterCard) for payment: Add  % or Deduct  No Charge

ALL INFORMATION BELOW THIS LINE MUST BE COMPLETED.

DAYS REQUIRED FOR DELIVERY: 1 TERMS: NET 30 days  
F.O.B. Destination: OSU-STILLWATER, OKLAHOMA

COMPANY AEGIS SCIENCES CORPORATION  
SIGNED BY [Signature]  
Name & Title

PLEASE PRINT NAME Frank Mojer  
ADDRESS 345 Hill Avenue  
CITY & STATE Nashville TN, 37210 ZIP CODE  
DATE 7/26/05  
PHONE 615.533.7052 FAX 615.255.3030

RETURN TO  
PURCHASING DEPARTMENT  
OKLAHOMA STATE UNIVERSITY  
208G WHITEHURST  
STILLWATER, OK 74078

This is submitted as a legal offer and acceptance by the Oklahoma State University Purchasing Department constitutes a binding contract.  
Special Notice to Vendors:  
All quotations must be submitted exclusive of Federal Excise Tax. In all cases where Tax Exemption Certificate is required, please make such notation, and same will be furnished to Vendor with Purchase Order.







**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<p><b>Oklahoma State University Drug Testing Program for the Athletics Department</b></p> <p><b>GENERAL REQUIREMENTS:</b></p> <ol style="list-style-type: none"> <li>1. All bottles, from, labels are to be supplied by the laboratory.</li> <li>2. Collection to be done by laboratory every month per school year wit the exception of December, January, May, June, July.</li> <li>3. Collection in December, January, May, June, July will be a less than the normal month. Max of 15 tests a month.</li> <li>4. Results will be sent to a secure web site or secure fax machine within 48 hours to the team physician and OSU Health Center Lab.</li> <li>5. Written report within one week to the team physician and OSU Health Center Lab.</li> <li>6. Anonymity of all participants ( use of numbers only)</li> <li>7. Use of 5 Drug Panel including * Ephedrine</li> <li>8. All positive results are to be qualitative (ng/ml)</li> <li>9. Zero tolerance (per se) One 5 Drug Panel (ex Amphetamines {considered positive if 100 ng/ml}): quote method of analysis and method of confirmation.</li> <li>10. Option to use anabolic Steroid Panel Occasionally (we will not test for steroids every test).</li> <li>11. Cut off levels are to be the same or less than NCAA for both panels.</li> <li>12. All specimens will meet specific gravity guidelines the NCAA uses.</li> <li>13. Laboratory will furnish shipping boxes, label and pay for cost of shipping test</li> </ol> <p><b>PEASE BID ON ONE OR MORE OF THE FOLLOWING:</b></p> <p>#1. General drugs of abuse screen:  THC  Cocaine (as Metabolite)  Phencyclidine (PCP)  Amphetamine  Heroin (Opiates)</p>		



**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632--TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<p>#2. General Steroid Screen</p> <p>Androstenedoil</p> <p>Boldenone</p> <p>Clostebol</p> <p>Dehydrochlormethyltestosterone</p> <p>Dehydroepiandrosterone</p> <p>Fluoxymosterone</p> <p>Meterolone</p> <p>Methyltestosterone</p> <p>Nandrolone</p> <p>Norandrostenediol</p> <p>Morandrostenedione</p> <p>Oxymesterone</p> <p>Ostmetholone</p> <p>Oxandrolone</p> <p>Stanozolol</p> <p>Testosterone</p> <p>Clenbuterol</p> <p><b>THE OSU ATHLETIC DEPARTMENT ESTIMATES THAT APPROXIMATELY 850 DRUG SCREENS AND 25 STEROID SCREENS WILL BE DONE DURING THE SCHOOL YEAR.</b></p> <p><b>OPTIONS:</b></p> <p>Laboratory will provide a collector and pay expenses for travel for test collection if necessary. Laboratory may train individuals in the community to be collectors. We would test one time a month, a different date each month and test approximately 40 student athletes a month.</p>		

This is where we prefer our testing Cutoff Limits to be:

<b>Drug/Drug Class</b>	<b>Routine Testing/DOT Screen Cutoff</b>	<b>Routine Testing/DOT Confirmation Cutoff</b>	<b>Screen Cutoff</b>	<b>Confirmation Cutoff</b>
Amphetamine/ Methamphetamine	1000 ng/mL	500 ng/mL	300 ng/mL	100 ng/mL
Barbiturates	300 ng/mL	200 ng/mL	200 ng/mL	100 ng/mL
Cocaine/Crack	300 ng/mL	150 ng/mL	100 ng/mL	50 ng/mL
Marijuana	50 ng/mL	15 ng/mL	20 ng/mL	5 ng/mL
Opiates/Narcotics	2000 ng/mL	2000 ng/mL	100 ng/mL	50 ng/mL
Phencyclidine (PCP)	25 ng/mL	25 ng/mL	20 ng/mL	10 ng/mL
Benzodizaepines	3000 ng/mL	300 ng/mL	200 ng/mL	100 ng/mL



**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<u>RESPONSE PAGE</u>		
1	850	EACH	ZERO TOLERANCE DRUG TESTS ( <i>PRICE PER TEST</i> )	\$ 25.00	\$ 21,250.00
1A			OPTIONAL PRICE ADDER, PER TEST, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION ( <i>ADDER PER TEST</i> )	\$ 17.00	35,700
2	25	EACH	STEROID SCREENS ( <i>PRICE PER SCREEN</i> )	\$ 85.00	2,125.00
2A			OPTIONAL PRICE ADDER, PER SCREEN, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION ( <i>ADDER PER SCREEN</i> )	—	
3	40	EACH	RETEST OF DILUTED SAMPLES WITH DILUTE TESTING PROCEDURES	\$ 20.00	800
					38,625

# AEGIS

SCIENCES CORPORATION

345 Hill Avenue • Nashville, TN 37210  
Telephone: (615) 255-2400 • Facsimile: (615) 255-3030

David L. Black, Ph.D., D-ABCC, D-ABFT  
President

Timothy A. Robert, Ph.D., D-ABCC  
Laboratory Director

Amy Kinkennon, Ph.D.  
Research Scientist

July 27, 2005

Oklahoma State University  
Attn: Mr. Tom Yant, Purchasing Department  
208G Whitehurst  
Stillwater, OK 74078

Dear Mr. Yant:

Please find enclosed our response to Request for Quotation #163632-TDY: Zero-Tolerance Drug Testing® services for the Oklahoma State University Athletic Department. Zero-Tolerance Drug Testing® is a patented drug-testing process, developed by Aegis and used by over 60 Division I and II college/university athletic programs. While other companies may offer drug testing similar to Zero-Tolerance®, only Aegis can provide the OSU Athletic Department with true Zero-Tolerance Drug Testing®.

Per the enclosed RFQ, Aegis agrees to comply with the following General Requirements:

1. Provide all collection kits, preprinted chain of custody forms, lab packs and shipping documents.
2. If required, Aegis will provide certified forensic collectors to conduct monthly urine collections at OSU facilities.
3. Results will be reported via secure fax or email, as directed by OSU.
4. Aegis is only a Forensic Laboratory and all samples are treated with complete chain-of-custody and confidentiality. No donor names will be sent to the laboratory, only ID numbers.
5. Aegis will use #00300E Zero-Tolerance Drug Testing® 5-Drug Profile + Ephedrine for all testing (additional profiles available to be used at the discretion of the OSU Athletic Department).
6. All positive results will be quantitative (ng/mL).
7. The Zero-Tolerance® screening process is conducted on Hitachi 717 instrumentation and all non-negative screens will be confirmed using Gas Chromatography/Mass Spectrometry.

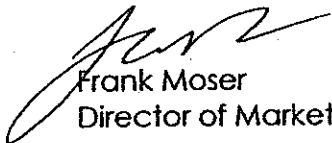
8. Aegis will conduct Anabolic Steroid testing using #00010 Comprehensive Anabolic Steroid profile, which meets the requirements of the RFQ.
9. Zero-Tolerance® generally uses screening thresholds (cutoffs) that are lower than the NCAA program.
10. Aegis will provide lab packs and UPS shipping documents for overnight shipment of samples. All shipping costs are included in the drug test profile fees.

In addition to the services listed above, Aegis will provide the following services to the OSU Athletic Department:

1. Aegis Dilute Specimen Reflex Test (for samples identified as dilute by specific gravity measurement).
2. Results consultation/interpretation with Aegis Ph.D. Toxicologists.
3. Random program selection/administration.
4. Monthly electronic Client Newsletter.
5. Annual Drug-Free Sports Program Report Card.
6. Annual Client Breakfast Meeting/Roundtable Discussion.
7. Expert Witness/Litigation Support (Legal Proceedings, NCAA Hearings, etc.)

We appreciate the opportunity to provide a quote for our testing and consultation services to Oklahoma State University and welcome your questions or comments concerning this quotation or any aspect of our service.

Sincerely,



Frank Moser  
Director of Marketing

Enclosures

OKLAHOMA STATE UNIVERSITY  
Purchasing Department

TO: JASON LEWIS C/O MICHEELE RAFFETY  
ATHLETICS

DATE: 08-01-05

FROM: TOM YANT  
208G WHITEHURST

SUBJECT: EVALUATION & RECOMMENDATION - BIDS RECEIVED FOR REQUISITION # 163632-TDY

Documents Enclosed:

- |             |                     |          |                        |
|-------------|---------------------|----------|------------------------|
| 1. _____    | Bid tabulation      | 4. _____ | sets of specifications |
| 2. <u>4</u> | Bids from suppliers | 5. _____ | other _____            |
| 3. _____    | Brochures           |          |                        |

The law, as well as good business practice, requires advertising for bids on purchase of supplies and equipment under certain conditions. Statutes define minimum conditions. The University is required to accept the low bid unless it can be shown conclusively that the low bid item does not meet the specifications as advertised. The burden of proof is on the University. Often the best qualified judge is the Department Head and his staff. We must, therefore, rely upon each of you for expert advice and sound judgment. The rejection of a low bid requires serious consideration since we may be, at any time, called upon to defend our recommendations.

Please complete this form and return it to the Purchasing Department for future reference, in case the need arises. No further low bid items may be refused unless requested on this form, fully explained, properly signed and dated.

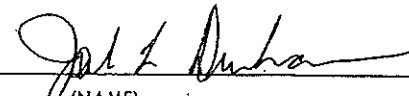
IT IS MY REQUEST THAT THE LOW BID FOR ITEMS # \_\_\_\_\_  
BE REJECTED, AS THEY ARE NOT CONSIDERED EQUAL TO THAT SPECIFIED, FOR THE FOLLOWING  
REASONS: (Use reverse side of this sheet if additional space is required.)

National Occupational Health Services quoted prices @ a quantity of minimum  
25 tests. Some tests may be conducted with only 2 or 3 at a  
time. Therefore the minimum quantity stipulation does not make this  
vendor the lowest. ~~The~~ Based on bid prices, Aegis is the lowest bidder.

IT IS RECOMMENDED THAT THE FOLLOWING BIDS BE ACCEPTED:

ITEMS # <u>All</u>	NAME OF SUPPLIER <u>Aegis</u>
ITEMS # _____	NAME OF SUPPLIER _____
ITEMS # _____	NAME OF SUPPLIER _____

The Department Head or Administrative Officer shall sign this form

SIGNATURE 

DATE RETURNED: 8/5/05

Asst Bus Mgr  
(TITLE)



OKLAHOMA STATE UNIVERSITY PURCHASING DEPARTMENT

BID #163632-TDY

BID TABULATION; DATE: 08/03/05

BID DUE DATE: 07/29/05

FOR: DRUG TESTING

ITEM #	NFL CTR FOR DRUG FREE SPORT	CONSORTIUM	AEGIS	P.C.U.P.	LGTC/MESO	NFL OCC HEALTH SVCS INC
1	\$24.00	\$125.00	\$25.00	\$47.50	\$30.00 (R/OUT EPHEDRINE); \$65.00 (W/EPHEDRINE)	\$39.00
1A	18.00	INCLUDED ABOVE	17.00	20.00	NO CHARGE	
2	100.00	175.00	85.00	85.00	125.00	115.00
2A	18.00	INCLUDED ABOVE		20.00	NO CHARGE	
3	24.00	SAME AS ABOVE	20.00	47.50	30.00	39.00
COLLECTOR	18.00					

Attn: Japel  
X4124

• Tab  
• additional quote for eval.

nancy  
x5984

DATE: JULY 19, 2005

**OKLAHOMA STATE UNIVERSITY  
PURCHASING DEPARTMENT  
STILLWATER, OKLAHOMA 74078**  
BEFORE FILLING OUT THIS FORM,  
PLEASE READ THE FOLLOWING INSTRUCTIONS

**REQUEST FOR QUOTATION**

**THIS IS NOT  
AN ORDER**

Please submit your quotation on the items described. Use pen or ink or typewriter in filling in quotations and initial any corrections. Unless specifications as given are altered, the vendor will be expected to deliver merchandise as bid. If bidding an alternate, so state on this document and attach complete specifications and brochures to fully describe the merchandise you propose to furnish. The unit price must be stated on all items and all totals extended; bidders guarantee unit prices to be correct. The right is reserved to accept or reject all or part of any quotation submitted. All merchandise will be awarded by items or groups of items, whichever may be in the best interest of the University. "All or None" bids must be clearly identified as such. Quotations should be sent in sealed envelope with requisition number and closing date plainly written on the outside of the envelope. Quotations may be faxed to 405-744-5187, to the attention of buyer, when so stated in this RFQ.

QUOTATION NO: 163632-TDY RETURN QUOTATION BY: JULY 29, 2005 - 05:00 PM  
BUYER: TON YANT PHONE: 405-744-5984

INSTRUCTIONS: Please quote us your lowest price, advising your best possible delivery date on EACH ITEM LISTED BELOW.

ITEM NO.	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
		<p>VENDOR NOTE: PLEASE INCLUDE YOUR PFI/SS NUMBER</p> <p>ZERO TOLERANCE DRUG TESTING FOR OKLAHOMA STATE UNIVERSITY STUDENT ATHLETES PER ATTACHED SPECIFICATIONS (3 PAGES), CUTOFF LIMITS (1 PAGE) AND RESPONSE PAGE (1 PAGE). AGREEMENT PERIOD: DATE OF AWARD THROUGH 06/30/06, WITH THE OPTION TO RENEW FOR TWO (2) ADDITIONAL ONE-YEAR PERIODS.</p>		

PLEASE MARK OUTER ENVELOPE!

RFQ: 163632-TDY  
JULY 29, 2005 - 05:00 PM

ARE YOU A SMALL BUSINESS? YES  NO  (as currently defined by the Small Business Administration) (If YES, please check one of the following)  
 Women-owned  Small Disadvantaged Bus  Veteran-owned  HUBZONE SB  Service-Disabled Veteran-owned Bus  Sheltered Workshop  Historically Black Colleges & Universities   
 Price adjustment if a procurement card is used (MasterCard) for payment: Add  % or Deduct  No Charge

**ALL INFORMATION BELOW THIS LINE MUST BE COMPLETED.**

DAYS REQUIRED FOR DELIVERY: \_\_\_\_\_ TERMS: \_\_\_\_\_  
F.O.B. Destination: OSU-STILLWATER, OKLAHOMA

COMPANY The National Center for Drug-Free Sport  
 SIGNED BY Chris Wordby Director of Sports  
 Name & Title Drug Testing  
 PLEASE PRINT NAME Chris Wordby  
 ADDRESS 810 Be Home Ave  
 CITY & STATE Kansas City MO 64105  
 ZIP CODE \_\_\_\_\_  
 DATE August 3, 2005  
 PHONE 816-474-8655 FAX 816-285-5068

RETURN TO  
PURCHASING DEPARTMENT  
OKLAHOMA STATE UNIVERSITY  
208G WHITEHURST  
STILLWATER, OK 74078

This is submitted as a legal offer and acceptance by the Oklahoma State University Purchasing Department constitutes a binding contract.  
 Special Notice to Vendors  
 All quotations must be submitted exclusive of Federal Excise Tax. In all cases where Tax Exemption Certificate is required, please make such notation, and same will be furnished to Vendor with Purchase Order.



**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<p>The quantities shown are estimated and not guaranteed. Payments will be for actual services ordered and received. Orders will be made as needed.</p> <p>Bidder is licensed to perform zero tolerance drug testing  <input checked="" type="checkbox"/> yes                      <input type="checkbox"/> no</p> <p>Use of bid prices by other Oklahoma Educational Institutions: In submitting this bid, the bidder <u>agrees/</u> <input checked="" type="checkbox"/> <u>does not agree</u> to offer the items bid at the same prices to other higher education institutions within the Oklahoma State system for higher education.</p> <p>Questions must be directed in writing to the OSU Purchasing office, fax 405/744-5187 not less than five (5) days prior to bid due date. Reference bid solicitation number. No verbal modifications. Bid must present all issues and terms and conditions pertinent to the evaluation.</p> <p>* Some prices will be offered if all schools utilize the PCDFS.</p>		



**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<p>Oklahoma State University Drug Testing Program for the Athletics Department</p> <p><b>GENERAL REQUIREMENTS:</b></p> <ol style="list-style-type: none"> <li>1. All bottles, from, labels are to be supplied by the laboratory.</li> <li>2. Collection to be done by laboratory every month per school year with the exception of December, January, May, June, July.</li> <li>3. Collection in December, January, May, June, July will be a less than the normal month, Max of 15 tests a month.</li> <li>4. Results will be sent to a secure web site or secure fax machine within 48 hours to the team physician and OSU Health Center Lab.</li> <li>5. Written report within one week to the team physician and OSU Health Center Lab.</li> <li>6. Anonymity of all participants ( use of numbers only)</li> <li>7. Use of 5 Drug Panel, including * Ephedrine</li> <li>8. All positive results are to be qualitative (ng/ml)</li> <li>9. Zero tolerance (per se) One 5 Drug Panel (ex Amphetamines {considered positive if 100 ng/ml}): quote method of analysis and method of confirmation.</li> <li>10. Option to use anabolic Steroid Panel Occasionally (we will not test for steroids every test).</li> <li>11. Cut off levels are to be the same or less than NCAA for both panels.</li> <li>12. All specimens will meet specific gravity guidelines the NCAA uses.</li> <li>13. Laboratory will furnish shipping boxes, label and pay for cost of shipping test</li> </ol> <p><b>PLEASE BID ON ONE OR MORE OF THE FOLLOWING:</b></p> <p>#1. General drugs of abuse screen:</p> <ul style="list-style-type: none"> <li>THC</li> <li>Cocaine (as Metabolite)</li> <li>Phencyclidine (PCP)</li> <li>Amphetamine</li> <li>Heroin (Opiates)</li> </ul>		



**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<p>#2. General Steroid Screen</p> <ul style="list-style-type: none"> <li>Androstenediol</li> <li>Boldenone</li> <li>Clostebol</li> <li>Dihydrochloromethyltestosterone</li> <li>Dehydroepiandrosterone</li> <li>Fluoxymesterone</li> <li>Mesterolone</li> <li>Methyltestosterone</li> <li>Nandrolone</li> <li>Norandrostenediol</li> <li>Morandrostenedione</li> <li>Oxymesterone</li> <li>Osmetholone</li> <li>Oxandrolone</li> <li>Stanozolol</li> <li>Testosterone</li> <li>Clenbuterol</li> </ul> <p><b>THE OSU ATHLETIC DEPARTMENT ESTIMATES THAT APPROXIMATELY 850 DRUG SCREENS AND 25 STEROID SCREENS WILL BE DONE DURING THE SCHOOL YEAR.</b></p> <p><b>OPTIONS:</b></p> <p>Laboratory will provide a collector and pay expenses for travel for test collection if necessary. Laboratory may train individuals in the community to be collectors. We would test one time a month, a different date each month and test approximately 40 student athletes a month.</p>		

This is where we prefer our testing Cutoff Limits to be:

Drug/Drug Class	Routine Testing/DOT Screen Cutoff	Routine Testing/DOT Confirmation Cutoff	Screen Cutoff	Confirmation Cutoff
Amphetamine/ Methamphetamine	1000 ng/mL	500 ng/mL	300 ng/mL	100 ng/mL
Barbiturates	300 ng/mL	200 ng/mL	200 ng/mL	100 ng/mL
Cocaine/Crack	300 ng/mL	150 ng/mL	100 ng/mL	50 ng/mL
Marijuana	50 ng/mL	15 ng/mL	20 ng/mL	5 ng/mL
Opiates/Narcotics	2000 ng/mL	2000 ng/mL	100 ng/mL	50 ng/mL
Phencyclidine (PCP)	25 ng/mL	25 ng/mL	20 ng/mL	10 ng/mL
Benzodiazepines	3000 ng/mL	300 ng/mL	200 ng/mL	100 ng/mL



**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET

To Accompany Requisition No. 163632-RDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<u>RESPONSE PAGE</u>		
1	850	EACH	ZERO TOLERANCE DRUG TESTS (PRICE PER TEST)	24.00	20400
1A			OPTIONAL PRICE ADDER, PER TEST, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION (ADDER PER TEST)	18.00	15300
2	25	EACH	STEROID SCREENS (PRICE PER SCREEN)	100.00	2500
2A			OPTIONAL PRICE ADDER, PER SCREEN, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION (ADDER PER SCREEN)	18.00	450
3		EACH	RETEST OF DILUTED SAMPLES WITH DILUTE TESTING PROCEDURES <i>* Our Steroid panels differ slightly. please see attached.</i>	24.00	
			Collector	18.00	



# Drug Free Sport

THE NATIONAL CENTER  
FOR DRUG FREE SPORT, INC.  
816-474-2655  
www.drugfree-sport.com  
110 Baltimore Avenue  
Kansas City, Missouri 64105

## Oklahoma State University

### SMART Drug-Testing Price List Effective: August 1, 2005 – June 30, 2006

SMART (Sports Monitoring Addressing Real Threats) drug-testing panels are designed to target substances specific to sport (e.g., ephedrine, anabolic steroids) at low detection levels. These panels also include other drugs of concern (e.g., marijuana, cocaine) to more effectively identify users. SMART testing panels can be customized and specific drugs (e.g., OxyContin<sup>®</sup>, Ritalin<sup>®</sup>, alcohol) may be added for analysis upon request of the client. Accredited laboratories will screen all samples and automatically confirm all positive screens. Positive tests will be reported quantitatively. Turnaround times vary depending on drug analysis and confirmations on positive screens, but the typical turnaround time for negative results using the SMART Basic Sports Panel or the SMART 5 Sports Panel is 24 hours following specimen arrival at the laboratory. Anabolic Steroid testing is completed at a World Anti-Doping Agency (WADA) accredited laboratory with results available within 14 days following specimen arrival. Panel prices include collection beakers, split sampling kits, custody and control forms and overnight shipping of samples to the laboratory. B sample testing is an additional cost.

#### SMART Anabolic Steroid Panel

\$50/Sample

Substance:	Cut-Off:
Boldenone	20 ng./mL
Methenolone	20 ng./mL
Methyltestosterone	20 ng./mL
Methandienone	20 ng./mL
Nandrolone	20 ng./mL
Stanozolol	20 ng./mL
Testosterone	T/E of 15:1

SMART Anabolic Steroid analysis will be performed using GC/MS reporting at the above cut-off levels does not include split sampling (B sample confirmations). Results are available within 14 days of receipt by the WADA accredited laboratory.

#### Full Anabolic Steroid Panel\*

\$100/sample

Substance:	Substance:	Substance:	Substance:
Androstenediol	Dehydroepiandrosterone (DHEA)	Methenolone	Oxandrolone
Androstenedione	Dihydrotestosterone (DHT)	Methyltestosterone	Oxymesterone
Boldenone	Dromostanolone	Norandrostenediol	Oxymetholone
Clenbuterol	Fluoxymesterone	Norandrostenedione	Stanozolol
Closterbol	Mesterolone	Nandrolone	Testosterone
Dehydrochloromethyl -testosterone	Methandienone	Norethandrolone	Other related compounds

\*This list is consistent with the NCAA banned list of anabolic agents. THG can be added for an additional cost. Contact Drug Free Sport for a quote. Analysis will be performed using GC/MS reporting at detection levels. A testosterone/epitestosterone ratio greater than 6:1 will be reported. Results are available within 14 days of receipt by the WADA accredited laboratory.



**Drug Free Sport**

810 Baltimore Avenue  
Kansas City, MO 64105  
Fax: 816.474-7329  
Phone: 816.474.8655 ext. 128  
cnordby@drugfreesport.com

# Fax Cover Sheet

<b>To:</b> Tom Yant	<b>From:</b> Chris Nordby
	Drug Free Sport
<b>Fax:</b> 405-744-5187	<b>Pages:</b> 7
<b>Re:</b> Request for Quotation	<b>Date:</b> August 3, 2005
<input type="checkbox"/> Urgent <input type="checkbox"/> For Review <input type="checkbox"/> Please Comment	<input type="checkbox"/> Please Reply <input type="checkbox"/> Please Recycle

• **Comments:** Thank Tom for allowing me to submit a bid from The National Center for Drug Free Sport. If you have any questions, please feel free to contact me. I hope we are able to keep our relationship with Oklahoma State.

Please be advised that the following telecopy transmission contains confidential and privileged information intended for the use of the person or persons named above. If you have received this telecopy in error, please notify the above referenced organization at 816.474.8655 so that we can make arrangements for the return of the original telecopied documents.

This cover page serves as a notice to you that any unauthorized use of or taking of action in reliance on the telecopied documents of the information contained therein is strictly prohibited.

Further this notice serves as a disclaimer of any liability on the part of the sender in failing to keep the telecopied information confidential.



OKLAHOMA STATE UNIVERSITY  
TOM YANT, C.P.M., PURCHASING COORDINATOR  
PURCHASING DEPARTMENT  
208G WHITEHURST  
STILLWATER, OK 74078

PHONE - (405) 744-5984  
FAX - (405) 744-5187

TRANSMISSION TO:

*Michelle Raffety*

COMPANY:

*Athletics*

MATERIAL FAXED:

*Quote from National Center for Drug Free  
Sports, R163632-TDY*

FAX NUMBER:

*x4124*

TOTAL PAGES:

*9*

DATE:

*08-03-05*

ADDITIONAL NOTES:

DATE: JULY 19, 2005

OKLAHOMA STATE UNIVERSITY  
PURCHASING DEPARTMENT  
STILLWATER, OKLAHOMA 74078  
BEFORE FILLING OUT THIS FORM,  
PLEASE READ THE FOLLOWING INSTRUCTIONS

REQUEST FOR QUOTATION  
**THIS IS NOT  
AN ORDER**

Please submit your quotation on the items described. Use pen or ink or typewriter in filling in quotations and initial any corrections. Unless specifications as given are altered, the vendor will be expected to deliver merchandise as bid. If bidding an alternate, so state on this document and attach complete specifications and brochures to fully describe the merchandise you propose to furnish. The unit price must be stated on all items and all totals extended; bidders guarantee unit prices to be correct. The right is reserved to accept or reject all or part of any quotation submitted. All merchandise will be awarded by items or groups of items, whichever may be in the best interest of the University. "All or None" bids must be clearly identified as such. Quotations should be sent in sealed envelope with requisition number and closing date plainly written on the outside of the envelope. Quotations may be faxed to 405-744-5187, to the attention of buyer, when so stated in this RFQ.

QUOTATION NO: 163632-TDY RETURN QUOTATION BY: JULY 29, 2005 - 05:00 PM  
BUYER: TOM YANT PHONE: 405-744-5984

INSTRUCTIONS: Please quote us your lowest price, advising your best possible delivery date on EACH ITEM LISTED BELOW.

ITEM NO.	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
		<p>VENDOR NOTE: PLEASE INCLUDE YOUR FEI/SS NUMBER <u>48-1043746</u></p> <p>ZERO TOLERANCE DRUG TESTING FOR OKLAHOMA STATE UNIVERSITY STUDENT ATHLETES PER ATTACHED SPECIFICATIONS (3 PAGES), CUTOFF LIMITS (1 PAGE) AND RESPONSE PAGE (1 PAGE). AGREEMENT PERIOD: DATE OF AWARD THROUGH 06/30/06, WITH THE OPTION TO RENEW FOR TWO (2) ADDITIONAL ONE-YEAR PERIODS.</p> <p>PLEASE MARK OUTER ENVELOPE: <u>*Not for profit 501(c)(4)</u></p>		
			RFQ: <u>163632-TDY</u> <u>JULY 29, 2005 - 05:00 PM</u>	

ARE YOU A SMALL BUSINESS? YES NO \* (as currently defined by the Small Business Administration) (if YES, please check one of the following)  
Women-owned Small Disadvantaged Bus Veteran-owned HUBZONE SB Service-Disabled Veteran-owned Sheltered Workshop Historically Black Colleges & Universities

Price adjustment if a procurement card is used (MasterCard) for payment: Add      % or Deduct      No Charge

ALL INFORMATION BELOW THIS LINE MUST BE COMPLETED.

DAYS REQUIRED FOR DELIVERY: N/A TERMS: Net 30  
F.O.B. Destination: OSU-STILLWATER, OKLAHOMA

COMPANY The Consortium, Inc.  
SIGNED BY [Signature]  
Name & Title President & CEO  
PLEASE PRINT NAME DIANE E. BERGMAN  
ADDRESS 534 S Kansas, Suite 600  
CITY & STATE Topoka, KS 66603-3411 ZIP CODE  
DATE 7-28-2005  
PHONE (785) 291-9120 FAX (785) 232-5016

RETURN TO

PURCHASING DEPARTMENT  
OKLAHOMA STATE UNIVERSITY  
208G WHITEHURST  
STILLWATER, OK 74078

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**OKLAHOMA STATE UNIVERSITY**

**STILLWATER, OKLAHOMA**

**CONTINUATION SHEET**  
To Accompany Requisition No.

**163632-TDY**

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<p>The quantities shown are estimated and not guaranteed. Payments will be for actual services ordered and received. Orders will be made as needed.</p> <p>Bidder is licensed to perform zero tolerance drug testing  <input checked="" type="checkbox"/> yes                      <input type="checkbox"/> no</p> <p>Use of bid prices by other Oklahoma Educational Institutions: In submitting this bid, the bidder _____ agrees/ <input checked="" type="checkbox"/> does not agree to offer the items bid at the same prices to other higher education institutions within the Oklahoma State system for higher education.</p> <p>Questions must be directed in writing to the OSU Purchasing office, fax 405/744-5187 not less than five (5) days prior to bid due date. Reference bid solicitation number. No verbal modifications. Bid must present all issues and terms and conditions pertinent to the evaluation.</p>		



**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<p><b>Oklahoma State University Drug Testing Program for the Athletics Department</b></p> <p><b>GENERAL REQUIREMENTS:</b></p> <ol style="list-style-type: none"> <li>1. All bottles, from, labels are to be supplied by the laboratory.</li> <li>2. Collection to be done by laboratory every month per school year wit the exception of December, January, May, June, July.</li> <li>3. Collection in December, January, May, June, July will be a less than the normal month. Max of 15 tests a month.</li> <li>4. Results will be sent to a secure web site or secure fax machine within 48 hours to the team physician and OSU Health Center Lab.</li> <li>5. Written report within one week to the team physician and OSU Health Center Lab.</li> <li>6. Anonymity of all participants ( use of numbers only)</li> <li>7. Use of 5 Drug Panel including * Ephedrine</li> <li>8. All positive results are to be qualitative (ng/ml)</li> <li>9. Zero tolerance (per se) One 5 Drug Panel (ex Amphetamines {considered positive if 100 ng/ml}): quote method of analysis and method of confirmation.</li> <li>10. Option to use anabolic Steroid Panel Occasionally (we will not test for steroids every test).</li> <li>11. Cut off levels are to be the same or less than NCAA for both panels.</li> <li>12. All specimens will meet specific gravity guidelines the NCAA uses.</li> <li>13. Laboratory will furnish shipping boxes, label and pay for cost of shipping test</li> </ol> <p><b>PEASE BID ON ONE OR MORE OF THE FOLLOWING:</b></p> <p>#1. General drugs of abuse screen:</p> <ul style="list-style-type: none"> <li>THC</li> <li>Cocaine (as Metabolite)</li> <li>Phencyclidine (PCP)</li> <li>Amphetamine</li> <li>Heroin (Opiates)</li> </ul>		



**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<p>#2. General Steroid Screen</p> <ul style="list-style-type: none"> <li>Androstenedoil</li> <li>Boldenone</li> <li>Clostebol</li> <li>Dehydrochlormethyltestosterone</li> <li>Dehydroepiandrosterone</li> <li>Fluoxymosterone</li> <li>Meterolone</li> <li>Methyltestosterone</li> <li>Nandrolone</li> <li>Norandrostenediol</li> <li>Morandrostenedione</li> <li>Oxymesterone</li> <li>Ostmetholone</li> <li>Oxandrolone</li> <li>Stanozolol</li> <li>Testosterone</li> <li>Clenbuterol</li> </ul> <p><b>THE OSU ATHLETIC DEPARTMENT ESTIMATES THAT APPROXIMATELY 850 DRUG SCREENS AND 25 STEROID SCREENS WILL BE DONE DURING THE SCHOOL YEAR.</b></p> <p><b>OPTIONS:</b></p> <p>Laboratory will provide a collector and pay expenses for travel for test collection if necessary. Laboratory may train individuals in the community to be collectors. We would test one time a month, a different date each month and test approximately 40 student athletes a month.</p>		

This is where we prefer our testing Cutoff Limits to be:

<b>Drug/Drug Class</b>	<b>Routine Testing/DOT Screen Cutoff</b>	<b>Routine Testing/DOT Confirmation Cutoff</b>	<b>Screen Cutoff</b>	<b>Confirmation Cutoff</b>
Amphetamine/ Methamphetamine	1000 ng/mL	500 ng/mL	300 ng/mL	100 ng/mL
Barbiturates	300 ng/mL	200 ng/mL	200 ng/mL	100 ng/mL
Cocaine/Crack	300 ng/mL	150 ng/mL	100 ng/mL	50 ng/mL
Marijuana	50 ng/mL	15 ng/mL	20 ng/mL	5 ng/mL
Opiates/Narcotics	2000 ng/mL	2000 ng/mL	100 ng/mL	50 ng/mL
Phencyclidine (PCP)	25 ng/mL	25 ng/mL	20 ng/mL	10 ng/mL
Benzodiazepines	3000 ng/mL	300 ng/mL	200 ng/mL	100 ng/mL



**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
<b><u>RESPONSE PAGE</u></b>					
1	850	EACH	ZERO TOLERANCE DRUG TESTS (PRICE PER TEST) *	125.00	106,250.00
1A			* 5-Panel Plus Ephedrine OPTIONAL PRICE ADDER, PER TEST, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION (ADDER PER TEST)	(Included above)	
2	25	EACH	STEROID SCREENS (PRICE PER SCREEN)	175.00	4,375.00
2A			OPTIONAL PRICE ADDER, PER SCREEN, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION (ADDER PER SCREEN)	(Included above)	
3		EACH	RETEST OF DILUTED SAMPLES WITH DILUTE TESTING PROCEDURES	Same as above	





**Proposal for  
Student Drug Testing  
for  
Oklahoma State University**

*Presented to:*

**Tom Yant  
July 28, 2005**

*By:*

**Kimberly K. Qualls  
Sales & Marketing Manager**



## ABOUT THE MENTAL HEALTH CONSORTIUM

The Mental Health Consortium (TMHC) is a private not-for-profit corporation dedicated to delivering comprehensive and quality mental health and substance abuse services and programs. The Mental Health Consortium serves as a contractual and administrative agent on behalf of the twenty-nine licensed Community Mental Health Centers of Kansas to facilitate services related to employee assistance programs, drug-free workplace activities, and managed behavioral healthcare services.

TMHC, working with the mental health centers, has created the largest and most comprehensive mental health network in Kansas. The network provides coverage in every Kansas county through a vast array of services with access to over 1,200 mental health professionals statewide. Virtually every conceivable mental health and substance abuse need can be addressed through the mental health centers professional staff.

Our Drug & Alcohol Testing Program began in 1991 as a result of the passage of federal DOT regulations regarding drug and alcohol testing for all transit workers. The Mental Health Consortium is one of the largest providers of Drug & Alcohol Testing and Employee Assistance Programs in Kansas, with a client base of over 1,100 companies. We work very closely and diligently with each of our clients to assure total program success.

We know that the bottom line is vital to your business success. That is why we design and provide customized cost-effective total solutions for your Drug & Alcohol Testing and Employee Assistance Programs.

The Mental Health Consortium is located at 534 South Kansas Avenue, Suite 600, Topeka, Kansas 66603-3411. Your TMHC primary contact is: Kimberly K. Qualls, Sales & Marketing Manager. She can be reached by phone at 785.296.9120, by fax at 785.232.5016, or by e-mail at [kqualls@tmhc-ks.org](mailto:kqualls@tmhc-ks.org).

## **YOUR TOTAL STUDENT DRUG TESTING PROGRAM**

The Mental Health Consortium recommends our Student Drug Testing Program for Oklahoma State University. We know what our customers need and want — top-notch customer service and one-stop shopping for a total customized package. Our grassroots knowledge and solid history of quality program services, along with our management expertise, will greatly benefit Oklahoma State University.

As our valued customer, Oklahoma State University will receive the following program services customized to fit specifically with your needs:

### **Student Drug Testing Implementation**

- Collection Site Establishment and/or On-Site Collections
- Specimen Collection Kits
- Federally Certified SAMHSA Laboratory Analysis and Screening

### **Program Administration (Third Party Administration)**

- Student / Supervisor Education and Training
- Reporting and Database Management
- Total Confidentiality

## YOUR TOTAL STUDENT DRUG TESTING PROGRAM

### STUDENT DRUG TESTING IMPLEMENTATION

All aspects of our Student Drug Testing Program will meet your needs as well as all federal and state requirements. Our drug and alcohol testing standard requirements match all federal and state DOT-regulated mandates.

We have certified experienced collectors who meet all collection and testing guidelines. Your drug testing program costs include collection kits and forms, specimen collection, certified laboratory analysis, shipping supplies and fees, and reporting.

A local collection site will be established within close proximity to the university. Or, in most instances, random collections for drug testing will be done on-site by utilizing one of our own certified mobile collection agents at no additional cost.

All drug specimens are tested by a SAMHSA (Substance Abuse and Mental Health Services Administration) certified laboratory for all required drugs — marijuana, cocaine, opiates, phencyclidine, amphetamines, and ephedrine. Drugs for both profiles are screened by immunoassay. Any positive drug test result is confirmed by gas chromatography with mass spectrometry (GC/MS).

We will meet the cut off levels for the 5-drug panel and adhere to the specific gravity guidelines (above 1.005 specific gravity) per NCAA requirements. Our laboratory's standard specific gravity level is 1.003 to 1.019 which is well below the NCAA's cut off guideline.

Cut off levels that can be measured by our certified SAMHSA laboratory for your 5-panel specified drugs are as follows:

Drug	Screening Threshold	Confirmation Threshold
Amphetamines /Methamphetamines	1000 NG/ML	500 NB/ML
Barbiturates	300 NG/ML	300 NB/ML
Benzodiazepines	300 NG/ML	300 NB/ML
Cocaine	300 NG/ML	150 NG/ML
Marijuana	20 NG/ML	15 NG/ML
Opiates	300 NG/ML	300 NG/ML
Phencyclidine	25 NG/ML	25 NG/ML

Alternate explanations should be considered for any positive result. Adulteration screen for oxidants are nitrites and chromium. Nitrites and chromates are screened by colorimetric methods. Positive results are confirmed by alternate methodology. Nitrite levels greater than 500 UG/ML and/or chromium levels in excess of 50 UG/ML are consistent with adulteration.

The drugs that will be screened by our certified SAMHSA laboratory for your comprehensive Anabolic Steroid drug screen are listed below. We are unable to obtain specific cut off levels from our laboratory for these drugs due to the quick turnaround needed to meet the deadline for your Request for Quotation. This information will be provided to you as soon as possible.

The drugs that are included in your Anabolic Steroid drug test screen are as follows:

Androstendiol	Methyltestosterone
Androstendione	Nandrolene (19-Nortestosterone)
Bolasterone	Noarandrostenediol
Boldenone	Norandrostenedione
4-Chlorotestosterone	Norethandrolone
Clostebol	Norethindone
Dihydroepiandrosterone (DHEA)	Oxandrolone (Anavar)
Epitestosterone	Oxymesterone (Theranabol)
Flyoxymesterone	Oxymetholone (Anadrol)
Furazabol	Stanozolol
Mesterolone	Testosterone
Methandienone (Dianabol)	Testosterone/Epitestosterone Ratio
Methandriol	Probenecid (Blocking/Masking Agent)
Methenolone (Primonabol)	Clenbuterol (Anti-Catabolic Agent)

NOTE: Dehydrochlormethyltestosterone, a drug listed on the Request for Quotation (under the General Steroid Screen) is not a drug that our laboratory is familiar with.

## **STUDENT / SUPERVISOR EDUCATION AND TRAINING**

The training module for your students discusses all components of the drug and alcohol testing program and includes handouts and/or videos providing comprehensive coverage on all the material. (1.5-hour training module)

The training module for supervisors covers identifying the signs and symptoms of student substance abuse, plus the general student training module mentioned above. We provide your supervisors with helpful forms and checklists for determining when reasonable suspicion testing may be needed. (2-hour training module)

## **REPORTING AND DATABASE MANAGEMENT**

Many key elements fall under the Third Party Administrative (TPA) responsibilities, including reporting and database management. All record retention requirements will be coordinated by utilizing TMHC's central processing system.

TMHC will provide written results within 48 hours via a secured web site or secure fax machine to be accessed by your team physician and OSU Health Center Lab. The exception to this rule will be if there is a positive or non-negative test that occurs as additional testing will be required to determine the final analysis. In these cases, results may take up to 4 days to be finalized. This testing exception is standard for all positive or non-negative drug test results.

TMHC will provide summary reports as requested. These reports will be prepared for organizational reference. All reports to our employers reflect only statistics of the results of service.

## **TOTAL CONFIDENTIALITY**

Confidentiality is the cornerstone of an effective student drug testing program. TMHC recognizes that confidentiality is a very important issue as many people possess a stake in it. Therefore, TMHC will insure complete confidentiality at each and every step throughout the process for Oklahoma State University and its students. The protection of the confidential nature of the services sought and provided by TMHC will head the priority list for this program. Absolutely no situation will be tolerated in which the confidentiality could be threatened, reached or compromised at any time.

The only exception to this rule is when the proper written release of information form has been signed by the student. TMHC will continue to provide the highest standards of confidentiality throughout all phases of your program.





July 28, 2005

Tom Yant  
Purchasing Department  
Oklahoma State University  
208G Whitehurst  
Stillwater, OK 74078

Dear Tom:

Based on your Request for Quotation, we are pleased to submit the following proposal that contains solutions designed to provide Oklahoma State University with a customized cost-effective total solution package for its Student Testing Program. It is designed to deliver those specific benefits that are most important to Oklahoma State University, including:

- Total Program Compliance with All Federal & State Regulations
- Ongoing Client Support
- Third Party Administration (Reporting and Database Management)
- Student / Supervisor Education and Training
- Total Confidentiality

These solutions are not only backed by Kansas' strongest and most experienced drug and alcohol testing services company, they're backed by the highest service standards through individualized customer service. At The Mental Health Consortium, we deliver satisfaction – guaranteed!

We are extremely excited about this opportunity to work with and establish what we hope will be a long-term relationship with Oklahoma State University. I am available to answer any questions regarding our programs and/or this proposal, so please don't hesitate to give me a call. You can reach me at 785.291.9120 or by e-mail at [kqualls@tmhc-ks.org](mailto:kqualls@tmhc-ks.org).

Sincerely,

Steve Sundberg  
V.P. Finance & Business Services

Kimberly K. Qualls  
Sales & Marketing Manager



DATE: JULY 19, 2005

OKLAHOMA STATE UNIVERSITY  
PURCHASING DEPARTMENT  
STILLWATER, OKLAHOMA 74078  
BEFORE FILLING OUT THIS FORM,  
PLEASE READ THE FOLLOWING INSTRUCTIONS

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AN ORDER

Please submit your quotation on the items described. Use pen or ink or typewriter in filling in quotations and initial any corrections. Unless specifications as given are altered, the vendor will be expected to deliver merchandise as bid. If bidding an alternate, so state on this document and attach complete specifications and brochures to fully describe the merchandise you propose to furnish. The unit price must be stated on all items and all totals extended; bidders guarantee unit prices to be correct. The right is reserved to accept or reject all or part of any quotation submitted. All merchandise will be awarded by items or groups of items, whichever may be in the best interest of the University. "All or None" bids must be clearly identified as such. Quotations should be sent in sealed envelope with requisition number and closing date plainly written on the outside of the envelope. Quotations may be faxed to 405-744-5187, to the attention of buyer, when so stated in this RFQ.

QUOTATION NO: 163632-TDY RETURN QUOTATION BY: JULY 29, 2005 - 05:00 PM  
BUYER: TOM YANT PHONE: 405-744-5984

INSTRUCTIONS: Please quote us your lowest price, advising your best possible delivery date on EACH ITEM LISTED BELOW.

ITEM NO.	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
		<p>VENDOR NOTE: PLEASE INCLUDE YOUR FEI/SS NUMBER</p> <p>ZERO TOLERANCE DRUG TESTING FOR OKLAHOMA STATE UNIVERSITY STUDENT ATHLETES PER ATTACHED SPECIFICATIONS (3 PAGES), CUTOFF LIMITS (1 PAGE) AND RESPONSE PAGE (1 PAGE). AGREEMENT PERIOD: DATE OF AWARD THROUGH 06/30/06, WITH THE OPTION TO RENEW FOR TWO (2) ADDITIONAL ONE-YEAR PERIODS.</p>		
		<p>PLEASE MARK OUTER ENVELOPE:</p>	<p>RFQ: 163632-TDY JULY 29, 2005 - 05:00 PM</p>	

ARE YOU A SMALL BUSINESS? YES  NO  (as currently defined by the Small Business Administration) (if YES, please check one of the following)  
Women-owned  Small Disadvantaged Bus  Veteran-owned  HUBZONE SB  Service-Disabled Veteran-owned Bus  Sheltered Workshop  Historically Black Colleges & Universities

Price adjustment if a procurement card is used (MasterCard) for payment: Add \_\_\_% or Deduct \_\_\_% No Charge \_\_\_.

ALL INFORMATION BELOW THIS LINE MUST BE COMPLETED.

DAYS REQUIRED FOR DELIVERY: \_\_\_\_\_ TERMS: \_\_\_\_\_  
F.O.B. Destination: OSU-STILLWATER, OKLAHOMA

COMPANY Peup. Professionals in Corporate Urinalysis Protection  
SIGNED BY Lee Smith  
Name & Title President  
PLEASE PRINT NAME Lee Smith  
ADDRESS 1330 N. Classen  
CITY & STATE OKC, OK. 73106 ZIP CODE  
DATE 29 July 2005  
PHONE 405-412-8729 FAX 405-602-5669

RETURN TO  
PURCHASING DEPARTMENT  
OKLAHOMA STATE UNIVERSITY  
208G WHITEHURST  
STILLWATER, OK 74078

This is submitted as a legal offer and acceptance by the Oklahoma State University Purchasing Department constitutes a binding contract.  
Special Notice to Vendors:  
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# OKLAHOMA STATE UNIVERSITY

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<p><b>Oklahoma State University Drug Testing Program for the Athletics Department</b></p> <p><b>GENERAL REQUIREMENTS:</b></p> <ol style="list-style-type: none"> <li>1. All bottles, from, labels are to be supplied by the laboratory.</li> <li>2. Collection to be done by laboratory every month per school year wit the exception of December, January, May, June, July.</li> <li>3. Collection in December, January, May, June, July will be a less than the normal month. Max of 15 tests a month.</li> <li>4. Results will be sent to a secure web site or secure fax machine within 48 hours to the team physician and OSU Health Center Lab.</li> <li>5. Written report within one week to the team physician and OSU Health Center Lab.</li> <li>6. Anonymity of all participants ( use of numbers only)</li> <li>7. Use of 5 Drug Panel including * Ephedrine</li> <li>8. All positive results are to be qualitative (ng/ml)</li> <li>9. Zero tolerance (per se) One 5 Drug Panel (ex Amphetamines {considered positive if 100 ng/ml}): quote method of analysis and method of confirmation.</li> <li>10. Option to use anabolic Steroid Panel Occasionally (we will not test for steroids every test).</li> <li>11. Cut off levels are to be the same or less than NCAA for both panels.</li> <li>12. All specimens will meet specific gravity guidelines the NCAA uses.</li> <li>13. Laboratory will furnish shipping boxes, label and pay for cost of shipping test</li> </ol> <p><b>PEASE BID ON ONE OR MORE OF THE FOLLOWING:</b></p> <p>#1. General drugs of abuse screen:</p> <ul style="list-style-type: none"> <li>THC</li> <li>Cocaine (as Metabolite)</li> <li>Phencyclidine (PCP)</li> <li>Amphetamine</li> <li>Heroin (Opiates)</li> </ul>		



**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<p>#2. General Steroid Screen</p> <p>Androstenedoil</p> <p>Boldenone</p> <p>Clostebol</p> <p>Dehydrochlormethyltestosterone</p> <p>Dehydroepiandrosterone</p> <p>Fluoxymosterone</p> <p>Meterolone</p> <p>Methyltestosterone</p> <p>Nandrolone</p> <p>Norandrostenediol</p> <p>Morandrostenedione</p> <p>Oxymesterone</p> <p>Ostmetholone</p> <p>Oxandrolone</p> <p>Stanozolol</p> <p>Testosterone</p> <p>Clenbuterol</p> <p><b>THE OSU ATHLETIC DEPARTMENT ESTIMATES THAT APPROXIMATELY 850 DRUG SCREENS AND 25 STEROID SCREENS WILL BE DONE DURING THE SCHOOL YEAR.</b></p> <p><b>OPTIONS:</b></p> <p>Laboratory will provide a collector and pay expenses for travel for test collection if necessary. Laboratory may train individuals in the community to be collectors. We would test one time a month, a different date each month and test approximately 40 student athletes a month.</p>		

This is where we prefer our testing Cutoff Limits to be:

<b>Drug/Drug Class</b>	<b>Routine Testing/DOT Screen Cutoff</b>	<b>Routine Testing/DOT Confirmation Cutoff</b>	<b>Screen Cutoff</b>	<b>Confirmation Cutoff</b>
Amphetamine/ Methamphetamine	1000 ng/mL	500 ng/mL	300 ng/mL	100 ng/mL
Barbiturates	300 ng/mL	200 ng/mL	200 ng/mL	100 ng/mL
Cocaine/Crack	300 ng/mL	150 ng/mL	100 ng/mL	50 ng/mL
Marijuana	50 ng/mL	15 ng/mL	20 ng/mL	5 ng/mL
Opiates/Narcotics	2000 ng/mL	2000 ng/mL	100 ng/mL	50 ng/mL
Phencyclidine (PCP)	25 ng/mL	25 ng/mL	20 ng/mL	10 ng/mL
Benzodizapines	3000 ng/mL	300 ng/mL	200 ng/mL	100 ng/mL



OKLAHOMA STATE UNIVERSITY

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
<u>RESPONSE PAGE</u>					
1	850	EACH	ZERO TOLERANCE DRUG TESTS (PRICE PER TEST) *	\$47.50	\$40375.00
1A			OPTIONAL PRICE ADDER, PER TEST, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION (ADDER PER TEST)	\$20.00	
2	25	EACH	STEROID SCREENS (PRICE PER SCREEN)	\$85.00	2,125.00
2A			OPTIONAL PRICE ADDER, PER SCREEN, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION (ADDER PER SCREEN)	\$20.00	
3		EACH	RETEST OF DILUTED SAMPLES WITH DILUTE TESTING PROCEDURES	\$47.50	
<p>* Zero Tolerance Drug Testing involves 3 separate tests. 1 for the 5 panel screen 1 for Ephedrine. 1 for the 100 ng/mL screen/confirmation level. (Amphetamine)</p>					

DATE: JULY 19, 2005

**OKLAHOMA STATE UNIVERSITY**  
PURCHASING DEPARTMENT  
STILLWATER, OKLAHOMA 74078  
BEFORE FILLING OUT THIS FORM,  
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**THIS IS NOT AN ORDER**

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QUOTATION NO: 163632-TDY RETURN QUOTATION BY: JULY 29, 2005 - 05:00 PM  
BUYER: TOM YANT PHONE: 405-744-5984

INSTRUCTIONS: Please quote us your lowest price, advising your best possible delivery date on EACH ITEM LISTED BELOW.

ITEM NO.	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
		<p>VENDOR NOTE: PLEASE INCLUDE YOUR FEI/SS NUMBER</p> <p>ZERO TOLERANCE DRUG TESTING FOR OKLAHOMA STATE UNIVERSITY STUDENT ATHLETES PER ATTACHED SPECIFICATIONS (3 PAGES), CUTOFF LIMITS (1 PAGE) AND RESPONSE PAGE (1 PAGE). AGREEMENT PERIOD: DATE OF AWARD THROUGH 06/30/06, WITH THE OPTION TO RENEW FOR TWO (2) ADDITIONAL ONE-YEAR PERIODS.</p>		
		<p>PLEASE MARK OUTER ENVELOPE:</p> <p>RFQ: 163632-TDY JULY 29, 2005 - 05:00 PM</p>		

ARE YOU A SMALL BUSINESS? YES  NO  (as currently defined by the Small Business Administration) (If YES, please check one of the following)  
Women-owned  Small Disadvantaged Bus  Veteran-owned  HUBZONE SB  Service-Disabled Veteran-owned Bus  Sheltered Workshop  Historically Black Colleges & Universities

Price adjustment if a procurement card is used (MasterCard) for payment: Add  % or Deduct  No Charge

**ALL INFORMATION BELOW THIS LINE MUST BE COMPLETED.**

DAYS REQUIRED FOR DELIVERY: \_\_\_\_\_ TERMS: \_\_\_\_\_  
F.O.B. Destination: OSU-STILLWATER, OKLAHOMA

COMPANY LGIT / MESD  
SIGNED BY Beverly Bow - Director of Member Program  
Name & Title  
PLEASE PRINT NAME Beverly Bow  
ADDRESS 201 NE 23rd St  
CITY & STATE OKC, OK 73105 ZIP CODE  
DATE 7/29/2005  
PHONE 405 5287564 FAX 405 5245095

RETURN TO  
PURCHASING DEPARTMENT  
OKLAHOMA STATE UNIVERSITY  
208G WHITEHURST  
STILLWATER, OK 74078

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**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET

To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<p>The quantities shown are estimated and not guaranteed. Payments will be for actual services ordered and received. Orders will be made as needed.</p> <p>Bidder is licensed to perform zero tolerance drug testing  <input checked="" type="checkbox"/> yes <input type="checkbox"/> no</p> <p>Use of bid prices by other Oklahoma Educational Institutions: In submitting this bid, the bidder <input checked="" type="checkbox"/> agrees/ <input type="checkbox"/> does not agree to offer the items bid at the same prices to other higher education institutions within the Oklahoma State system for higher education.</p> <p>Questions must be directed in writing to the OSU Purchasing office, fax 405/744-5187 not less than five (5) days prior to bid due date. Reference bid solicitation number. No verbal modifications. Bid must present all issues and terms and conditions pertinent to the evaluation.</p>		





**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
1	850	EACH	<u>RESPONSE PAGE</u> Without Ephedrine	30.00	
			With Ephedrine	65.00	
1A			OPTIONAL PRICE ADDER, PER TEST, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION (ADDER PER TEST)	<del>0</del>	
2	25	EACH	STERIOD SCREENS (PRICE PER SCREEN)	125.00	
2A			OPTIONAL PRICE ADDER, PER SCREEN, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION (ADDER PER SCREEN)	<del>0</del>	
3		EACH	RETEST OF DILUTED SAMPLES WITH DILUTE TESTING PROCEDURES	30.00	
PLEASE SEE ATTACHED					



**MUNICIPAL ELECTRIC SYSTEMS OF OKLAHOMA, INC.**  
201 N.E. 23rd Street Oklahoma City, Oklahoma 73105-3199  
(405) 528-7564 FAX(405) 524-5095

July 29, 2005

Mr. Tom Yant  
Purchasing Department  
Oklahoma State University  
208 G Whitehurst  
Stillwater, OK 74078

Quotation Number: 163632 - TDY

Dear Mr. Yant:

This letter is in response to the items for the completion of the "Request For Quotation for the testing of the Oklahoma State University' Athletics Department Quotation number 163632 -TDY.

We have addressed the items in their order:

- Item # 1: St. Anthony will provide specimen collection supplies, and Custody and Control Forms pre-printed with OSU information
- Item # 2: LGTC will administer on-site collections
- Item # 3: Monthly collections dates to be set by the OSU athletics department
- Item # 4: Negative results will be faxed to secure facsimile machine designated by OSU within 48 hours of specimen arrival to laboratory
- Item # 5: Written reports from the Medical Review Officer to be sent to the person(s) assigned by the OSU athletic department
- Item # 6: Specimens may be identified by donor identification number instead of name
- Item # 7: Five-drug panel plus — Ephedrine is \$ 65.00 per specimen  
Five drug panel without — Ephedrine is \$30.00
- Item # 8: All positive results are to be qualitative (ng/ml)
- Item # 9: Specimens will be confirmed via GC/MS
- Item # 10: Anabolic Steroid panel available as needed, for \$125.00 per specimen.  
Panel includes: Bolasterone, Boldenone, 4-Chlorotestosterone, Epitestosterone, Fluoxymesterone, Furazabol, Mesterolone,

Methandienone, Methandriol, Methenolone, Methyltestosterone,  
Norethandrolone, Norethindrone, Nandrolone, Oxandrolone,  
Oxymetholone, Stanozolol, Testosterone, Testosterone/Epitestosterone  
Ratio

Item # 11: Cut off levels are to be the same or less than NCAA for both panels

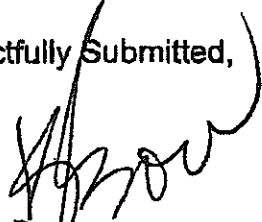
Item # 12: All specimens will meet specific gravity guidelines for NCAA uses

Item # 13: Specimen collection kits will include shipping to laboratory

We will not be having a price adder for the collector incurred travel expenses. We have three DOT certified collectors who live in Stillwater, Oklahoma, and would be available anytime day or night. We are in Stillwater frequently as we currently have several other accounts in Stillwater and surrounding areas.

Please contact me if you need more information.

Respectfully Submitted,



Beverly Bow  
Director of Member Programs/Office Manager  
MESO / OMUSA / OGA  
201 N.E. 23rd Street  
Oklahoma City, Oklahoma 73105  
(405) 528-7564 extension one (work)  
(405) 524-5095 (Fax)  
(800) 636-6376



**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

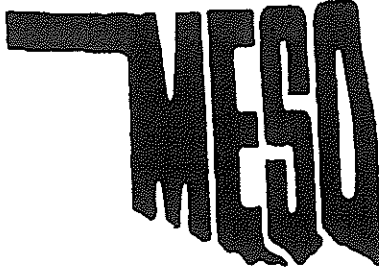
CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
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Phencyclidine (PCP)	25 ng/mL	25 ng/mL	20 ng/mL	10 ng/mL
Benzodiazepines	3000 ng/mL	300 ng/mL	200 ng/mL	100 ng/mL



MUNICIPAL ELECTRIC SYSTEMS OF OKLAHOMA, INC.  
 201 N.E. 23rd Street  
 Oklahoma City, OK 73105  
 Phone: 405-528-7564  
 FAX: 405-524-5095

## Transmittal Form

TO:

Tom Yant  
Purchasing Dept  
OSU No: 163 632-TDY

FROM:

Don Bow

FAX:

405-744-5187

DATE:

July 29, 2005  
08

Number of Pages Including Cover Sheet: \_\_\_\_\_

Message:

Hard copy to follow

Distination number: 163632-TDY

JUL 29 2 11 PM '05  
 205-524-5095

Thank You

FAXFORM.FRM

DATE: JULY 19, 2005

**OKLAHOMA STATE UNIVERSITY  
PURCHASING DEPARTMENT  
STILLWATER, OKLAHOMA 74078  
BEFORE FILLING OUT THIS FORM,  
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BUYER: TOM YANT PHONE: 405-744-5984

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ITEM NO.	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
		<p>VENDOR NOTE: PLEASE INCLUDE YOUR FEI/SS NUMBER <u>43-2078061</u></p> <p>ZERO TOLERANCE DRUG TESTING FOR OKLAHOMA STATE UNIVERSITY STUDENT ATHLETES PER ATTACHED SPECIFICATIONS. (3 PAGES), CUTOFF LIMITS (1 PAGE) AND RESPONSE PAGE (1 PAGE). AGREEMENT PERIOD: DATE OF AWARD THROUGH 06/30/06, WITH THE OPTION TO RENEW FOR TWO (2) ADDITIONAL ONE-YEAR PERIODS.</p>		

PLEASE MARK OUTER ENVELOPE:

RFQ: 163632-TDY  
JULY 29, 2005 - 05:00 PM

ARE YOU A SMALL BUSINESS? YES  NO  (as currently defined by the Small Business Administration) (If YES, please check one of the following)  
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Price adjustment if a procurement card is used (MasterCard) for payment: Add  % or Deduct  No Charge

**ALL INFORMATION BELOW THIS LINE MUST BE COMPLETED.**

DAYS REQUIRED FOR DELIVERY: 14 TERMS: NET 30  
F.O.B. Destination: OSU-STILLWATER, OKLAHOMA

COMPANY: NATIONAL OCCUPATIONAL HEALTH SERVICES  
SIGNED BY: BRAD PETER PRESIDENT  
Name & Title  
PLEASE PRINT NAME: BRAD PETER  
ADDRESS: 5906 E. 31  
CITY & STATE: TULSA, OK 74135  
DATE: 8/4/05 ZIP CODE  
PHONE: 918-794-4777 FAX: 918-794-4778

RETURN TO:  
PURCHASING DEPARTMENT  
OKLAHOMA STATE UNIVERSITY  
2086 WHITEHURST  
STILLWATER, OK 74078

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**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

63632-JDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<p>The quantities shown are estimated and not guaranteed. Payments will be for actual services ordered and received. Orders will be made as needed.</p> <p>Bidder is licensed to perform zero tolerance drug testing  <input checked="" type="checkbox"/> yes <input type="checkbox"/> no</p> <p>Use of bid prices by other Oklahoma Educational Institutions: In submitting this bid, the bidder <input checked="" type="checkbox"/> agrees/ <input type="checkbox"/> does not agree to offer the items bid at the same prices to other higher education institutions within the Oklahoma State system for higher education.</p> <p>Questions must be directed in writing to the OSU Purchasing office, fax 405/744-5187 not less than five (5) days prior to bid due date. Reference bid solicitation number. No verbal modifications. Bid must present all issues and terms and conditions pertinent to the evaluation.</p>		





**OKLAHOMA STATE UNIVERSITY**

STILLWATER, OKLAHOMA

CONTINUATION SHEET  
To Accompany Requisition No.

163632-TDY

ITEM NO.	QUANTITY	UNIT	DETAILED DESCRIPTION - DOUBLE SPACE BETWEEN ITEMS	UNIT PRICE	AMOUNT
			<u>RESPONSE PAGE</u>		
1	850	EACH	ZERO TOLERANCE DRUG TESTS (PRICE PER TEST)	\$ 39.00	\$ 33,150.00
1A			OPTIONAL PRICE ADDER, PER TEST, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION (ADDER PER TEST)		
2	25	EACH	STEROID SCREENS (PRICE PER SCREEN)	\$ 115.00	\$ 2,875.00
2A			OPTIONAL PRICE ADDER, PER SCREEN, TO INCLUDE COLLECTOR AND TRAVEL EXPENSES FOR TEST COLLECTION (ADDER PER SCREEN)		
3		EACH	RETEST OF DILUTED SAMPLES WITH DILUTE TESTING PROCEDURES	\$ 39.00	

PRICES QUOTED ARE ON SITE  
W/ MINIMUM QUANTITY OF  
25 TESTS W/ EXCEPTION OF  
MONTHS NOTED IN THE  
GENERAL REQUIREMENTS.

OSU PURCHASING DEPT

2005 AUG -4 PM 4:47

NATIONAL OCCUPATIONAL HEALTH SERVICES, LLC

5906 E. 31<sup>st</sup>. Street  
TULSA, OK 74135  
VOICE: 918.794.4777  
FAX: 918.794.4778

# CONFIDENTIAL FAX

TO: *Tom Yant*

FROM: Brad Petty

FAX: *405-744-5187*

PAGES: *4*

PHONE:

DATE: *8/4/05*

RE:

CC:

URGENT

FOR REVIEW

PLEASE COMMENT

PLEASE REPLY

\*COMMENTS:

*THANKS TOM FOR ALLOWING US  
TO COMPLETE THIS BID REQUEST.  
PLEASE LET ME KNOW IF I  
NEED TO DO ANYTHING ELSE.  
I WILL BE IN TOUCH AS WELL.*

*Brad*