

Drug Free Sport

THE NATIONAL CENTER
FOR DRUG FREE SPORT, INC.

816.474.8655
www.drugfreesport.com
810 Baltimore Avenue
Kansas City, Missouri 64105

University of Minnesota

SMART Drug-Testing Price List

Effective: July 1 2006 – June 30, 2007

SMART (Sports Monitoring Addressing Real Threats) drug-testing panels are designed to target substances specific to sport (e.g., ephedrine, anabolic steroids) at low detection levels. These panels also include other drugs of concern (e.g., marijuana, cocaine) to more effectively identify users. SMART testing panels can be customized and specific drugs (e.g., OxyContin®, Ritalin®, alcohol) may be added for analysis upon request of the client. Accredited laboratories will screen all samples and automatically confirm all positive screens. Positive tests will be reported quantitatively. Turnaround times vary depending on drug analysis and confirmations on positive screens, but the typical turnaround time for negative results using the SMART Basic Sports Panel or the SMART 5 Sports Panel is 24 hours following specimen arrival at the laboratory. Anabolic Steroid testing is completed at a World Anti-Doping Agency (WADA) accredited laboratory with results available within 14 days following specimen arrival. Panel prices include collection beakers, split sampling kits, custody and control forms and overnight shipping of samples to the laboratory. B sample testing is an additional cost.

SMART Basic Sports Panel

\$20/sample

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine/Methamphetamine/Ecstasy	300 ng. /mL	100 ng. /mL
Cocaine Metabolite	100 ng. /mL	50 ng. /mL
Marijuana Metabolite	20 ng. /mL	5 ng. /mL
Ecstasy (MDA/MDMA)	300 ng. /mL	100 ng. /mL

SMART Basic Sports Panel with Ephedrine

\$24/sample

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine/Methamphetamine/Ecstasy	300 ng. /mL	100 ng. /mL
Cocaine Metabolite	100 ng. /mL	50 ng. /mL
Marijuana Metabolite	20 ng. /mL	5 ng. /mL
Ephedrine	5µg. /mL	5µg. /mL
Ecstasy (MDA/MDMA)	300 ng. /mL	100 ng. /mL

SMART 4 Sports Panel

\$24/sample

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine/Methamphetamine	300 ng. /mL	100 ng. /mL
Cocaine 5µg. /mL	100 ng. /mL	50 ng. /mL
Marijuana Metabolite	20 ng. /mL	5 ng. /mL
Opiates	300 ng. /mL	300 ng. /mL
Ecstasy (MDA/MDMA)	300 ng. /mL	100 ng. /mL

SMART 5 Sports Panel**\$26/sample**

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine/Methamphetamine	300 ng. /mL	100 ng. /mL
Cocaine Metabolite	100 ng. /mL	50 ng. /mL
Marijuana Metabolite	20 ng. /mL	5 ng. /mL
Opiates	300 ng. /mL	300 ng. /mL
Phencyclidine (PCP)	20 ng. /mL	10 ng. /mL
Ecstasy (MDA/MDMA)	300 ng. /mL	100 ng. /mL

SMART 7 Sports Panel**\$28/sample**

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine/Methamphetamine	300 ng. /mL	100 ng. /mL
Cocaine Metabolite	100 ng. /mL	50 ng. /mL
Marijuana Metabolite	20 ng. /mL	5 ng. /mL
Opiates	300 ng. /mL	300 ng. /mL
Phencyclidine (PCP)	20 ng. /mL	10 ng. /mL
Benzodiazepines	200 ng. /mL	100 ng. /mL
Barbiturates	200 ng. /mL	100 ng. /mL
Ecstasy (MDA/MDMA)	300 ng. /mL	100 ng. /mL

SMART 9 Sports Panel**\$30/sample**

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine/Methamphetamine	300 ng. /mL	100 ng. /mL
Cocaine Metabolite	100 ng. /mL	50 ng. /mL
Marijuana Metabolite	20 ng. /mL	5 ng. /mL
Opiates	300 ng. /mL	300 ng. /mL
Phencyclidine (PCP)	20 ng. /mL	10 ng. /mL
Benzodiazepines	200 ng. /mL	100 ng. /mL
Barbiturates	200 ng. /mL	100 ng. /mL
Methadone	300 ng. /mL	200 ng. /mL
Propoxyphene	300 ng. /mL	200 ng. /mL

SMART Testing Add-Ons

Substance:	Confirmation Cut-Off:	Price:
Methylphenidate (e.g., Ritalin®)	100 ng. /mL	\$5.00
Ephedrine	5 µg. /mL	\$5.00
Oxycodone (e.g., OxyContin®)	Level of detection	\$5.00
Ecstasy	300 ng. /mL	\$3.00
Ethanol (urine alcohol)	0.02%	\$2.00

SAMHSA 5 Drug Panel**\$20/sample**

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine	1000 ng. /mL	500 ng. /mL
Cocaine Metabolite	300 ng. /mL	150 ng. /mL
Marijuana Metabolite	20 ng. /mL	15 ng. /mL
Opiates	300 ng. /mL	300 ng. /mL
Phencyclidine (PCP)	25 ng. /mL	25 ng. /mL

SAMHSA 9 Drug Panel**\$22/sample**

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine	1000 ng. /mL	500 ng. /mL
Cocaine Metabolite	300 ng. /mL	150 ng. /mL
Marijuana Metabolite	20 ng. /mL	15 ng. /mL
Opiates	300 ng. /mL	300 ng. /mL
Phencyclidine (PCP)	25 ng. /mL	25 ng. /mL
Barbiturates	300 ng. /mL	200 ng. /mL
Benzodiazepines	300 ng. /mL	200 ng. /mL
Methadone	300 ng. /mL	200 ng. /mL
Propoxyphene	300 ng. /mL	200 ng. /mL

When utilizing any of the above panels, specimens will be screened using Enzyme Immunoassay. Positive screens will be confirmed using GC/MS. Confirmed positives will be reported quantitatively. Confirmations are included in the quoted price of the sample. Negative results will be available within 24-48 hours of receipt at the laboratory and provided to the client via secure Internet access. Positive results will be confirmed and available within an additional 72 hours (depending on the drug class) and available to the client via secure Internet access.

Drug Free Sport Anabolic Steroid**\$75/sample**

Test Specifications:
Analysis for more than 20 anabolic steroids including THG and Madol
T:E ratio of 6:1
2 ng/mL detection level
Analysis by GC/MS and LC/MS
B Specimen Testing at an Additional Charge

Results are available within 14 days of receipt by the WADA accredited laboratory.

Full Anabolic Steroid Panel***\$110/sample**

Substance:	Substance:	Substance:	Substance:
Androstenediol	Dehydroepiandrosterone (DHEA)	Methenolone	Oxandrolone
Androstenedione	Dihydrotestosterone (DHT)	Methyltestosterone	Oxymesterone
Boldenone	Dromostanolone	Norandrostenediol	Oxymetholone
Clenbuterol	Fluoxymesterone	Norandrostenedione	Stanozolol
Clostebol	Mesterolone	Nandrolone	Testosterone
Dehydrochlormethyl -testosterone	Methandienone	Norethandrolone	Other related compounds

*This list is consistent with the NCAA banned list of anabolic agents. Analysis will be performed using GC/MS and LC/MS reporting at detection levels. A testosterone/epitestosterone ratio greater than 6:1 will be reported. Results are available within 14 days of receipt by the WADA accredited laboratory.

Collection fee schedule for 2006-07:

# Of Athletes Tested per Test Date:	Price per Sample:
10-19 athletes	\$ 20
20-29 athletes	\$ 19
30 + athletes	\$ 18

Fuel Fee: In addition to above fee schedule, collector will charge .445/mile round trip for each testing event.

Minimum Number: If the client chooses to test less than 10 athletes on any given test date, fees can be negotiated with the designated collector and Drug Free Sport will provide a quote upon request or the

certified collector can train the client's staff to perform occasional collections free of charge. Drug Free Sport should have testing date(s) from the client 10-14 days in advance whenever possible. Drug Free Sport will assign collection contractor(s) to testing sites and provide administrative and policy support to crews via 24-hour availability.

Athlete Scheduling and Fees: Collection management and related expenses are based upon the number of athletes scheduled for testing on a particular test date. Therefore, Drug Free Sport will invoice for collection services based upon the number of athletes scheduled if fewer athletes are tested and if the collector is not notified of changes in the total number of athletes to be tested at least 24 hours in advance.

Wait Time: Athletes will be expected to provide an adequate (concentrated, alkaline and at or above minimum volume requirement) specimen within three (3) hours of reporting to the test site. If the athlete(s) fail(s) to produce an adequate specimen within 3 hours and all other testing is complete for that testing event, collectors may charge a wait time of \$50/hour.

The sports drug-testing collection contractor(s) will arrive at the designated location at least fifteen minutes prior to the first scheduled collection time on the test date. The client representative will be responsible for notifying the athletes of their selection to drug test and when and where to report. The client representative will provide the collector(s) with a list of athletes selected for drug testing. The client representative also will be responsible for set-up of the collection site according to the needs of the collection contractor and should remain at the collection site throughout the drug-testing event.

Drug Free Sport will follow the client's drug testing policies. The client will obtain and keep on file signed consent forms on all athletes subject to drug testing. Drug Free Sport will utilize a SAMHSA and/or WADA accredited laboratory to test for any of the substances identified as banned in the client's written policies. The client will have the option to select from any of the panels above for the fees listed. These panels can be selected on the test day during collection processing.

Results will be returned to the appropriate individual(s) consistent with the client's policy (via fax or secure Internet access) with the cost included in the quoted panel prices above.

The client has the option of providing Drug Free Sport with athlete rosters to generate unbiased random selections for drug testing. Drug Free Sport will run computerized random selections and provide the client with a list of athletes selected for random drug testing via fax or email.

Upon request, Drug Free Sport will issue reports on the number of athletes tested and results information. Drug Free Sport will maintain databases sufficient to satisfy selection protocol and reporting requirements. All databases will be securely maintained under strict confidentiality policies.

Specimen Collection Training for University of Minnesota Staff (Optional)

Drug Free Sport will provide University of Minnesota on-site collection training services to facilitate in-house collections. Training involves securing a certified sports drug-testing collector through Drug Free Sport for the first scheduled testing event at the prices quoted above. In addition, Drug Free Sport will negotiate a one-time fee with the collection contractor to effectively train in-house collectors. The collector will train the institution's designated staff prior to the scheduled testing event and will then assist staff during the scheduled testing. Drug Free Sport will provide University of Minnesota with necessary supplies for testing. University of Minnesota will be responsible for ordering necessary supplies from Drug Free Sport 7-10 days in advance.

On-Site Educational Program

Drug Free Sport offers a variety of educational topics for coaches, administrators and athletes. The more commonly covered topics include dietary supplements, performance-enhancing drugs and sports drug-testing procedures (e.g., NCAA, institution); however, other topics can be covered upon request. Once on campus, speakers can provide up to 2-3 programs and encourages the first educational session be scheduled with coaches and staff. This provides the speaker with insight to emphasize topics of concern with athletes based upon staff input.

The fee for this type of on-site educational programming is **\$1,600, plus all travel expenses**. Keep in mind; NCAA member institutions should apply for the \$500 Speakers Grant early to secure funds.

Policy Review and Recommendations

Drug Free Sport offers clients the unique service of reviewing current policies and procedures free of charge. Drug Free Sport will review your current written policies as our prerequisite for administering institutional drug testing. If there are recommendations to revise or edit policy, the institution has the option of utilizing Drug Free Sport's expertise with this process through our policy consulting services. These services are available at **\$175/hour**. Policy consulting includes:

- Assisting University staff, including legal counsel in addressing recommendations and development
- Program/policy writing as requested
- Post-development evaluation and annual review

These services will be provided without an on-site visit and would be completed via telephone conversations and electronic transmissions.

DRUG PREVENTION SERVICES PROPOSAL

UNIVERSITY OF MINNESOTA

Fall 2006

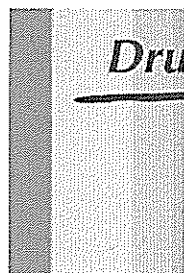
• Education Session (\$1,600 plus expenses)	\$ 2,500 +/-
• Collections – optional (225 @ \$20/collection)	\$ 4,500
• Testing (Based on 200 Tests)	\$ 14,000
▪ 200 Basic Sports Panel @ \$20 per	
▪ 100 Full Anabolic Steroid Panel @ \$100 per	
• Re-testing following positive tests (Based on 25 Tests)	\$ 1500
▪ 25 Basic Sports Panel @ \$20 per	
▪ 10 Full Anabolic Steroid Panel @ \$100 per	
• Counseling Fees	<u>\$2500</u>

Total: \$ 25,000

*Prices are approximate and may vary. Educational sessions include estimates for travel expenses. Recommended drug screen panel included in the above quote is the Basic Sports Panel. Steroid testing has been recommended for football, baseball, track (throwers, weight events), swimming, men and women's ice hockey, and men/woman's swimming. We have budgeted to test 100 student-athletes for steroids. A determination of which athletes are tested for street drugs and/or steroids will need to be done prior to the start of testing. All collector contracts are negotiated on an individual basis upon execution of service agreement between Drug Free Sport and client.

We have chosen Drug Free Sport over other testing agencies for a variety of reasons including but not limited to;

1. Continuity of program development through program implementation,
2. Use of labs and crews of NCAA for additional consistency,
3. Continued support offered from Drug Free Sport,
4. Educational opportunities offered by Drug Free Sport,
5. Overall cost of Drug Free Sport program.



Drug Free Sport

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Kansas City, Missouri 64105

Drug Prevention Service Agreement For University of Minnesota

This Service Agreement (hereinafter called "Agreement") is made this ____ day of _____ 2006, by and between The National Center for Drug Free Sport ("DRUG FREE SPORT") and University of Minnesota Athletic Department ("CLIENT"). This Agreement shall commence on the Effective Date and terminate on June 30 2007, provided, however, this Agreement will be extended for additional one-year terms unless terminated by either party hereto. Notwithstanding anything herein to the contrary, this Agreement (including any extension thereof) may be revised, altered or modified by Drug Free Sport upon written notification to CLIENT. In consideration of the mutual promises hereinafter contained, the sufficiency of which is evidenced by the parties' signatures hereto, the parties agree as follows:

Scope of Services:

DRUG FREE SPORT shall review, develop and evaluate CLIENT's substance abuse program policies for its participants, as set forth on the attached Description of Services. DRUG FREE SPORT does not provide legal advice.

DRUG FREE SPORT shall provide the CLIENT with substance abuse and drug testing policy recommendations.

DRUG FREE SPORT shall provide the CLIENT with a final version of substance abuse and drug testing policies as set forth on the attached Description of Services.

DRUG FREE SPORT shall utilize Substance Abuse and Mental Health Services Administration (SAMHSA) and/or World Anti-Doping Agency (WADA) approved laboratories for analysis of collected specimens, to include supplies, shipping and reporting of testing results to CLIENT's appointed individual, as set forth in the attached Description of Services.

DRUG FREE SPORT shall provide CLIENT with collection services, as set forth on the attached Description of Services.

Terms:

DRUG FREE SPORT shall perform said policy review commencing on or before *January, 2006*, and concluding on or before *August, 2006*, subject to modification by mutual agreement of the parties. Review shall be conducted at DRUG FREE SPORT's place of business based on document review, electronic transmissions and telephone discussions with CLIENT's staff.

DRUG FREE SPORT shall utilize SAMHSA and/or WADA approved laboratories for analysis of collected specimens, including supplies, shipping and reporting of testing results to CLIENT's appointed individual. DRUG FREE SPORT will provide CLIENT with laboratory results as set forth on the attached Description of Services. All drug-testing supply orders must be submitted to DRUG FREE SPORT seven days prior to test date. Shipping expenses will be invoiced to CLIENT for supply orders not requested within seven day notice.

DRUG FREE SPORT shall provide on-site collection services by contracting with a certified sports drug-testing collector for such. CLIENT must provide collection date(s) to DRUG FREE SPORT 10-14 days prior to collection date to adequately facilitate scheduling of collectors.

CLIENT agrees that each sample being tested for performance enhancing substances will be sent to a laboratory that abides by the WADA Code of Ethics relating to testing procedures. CLIENT agrees not to participate in the monitoring of its athletes for performance enhancing substances in order to circumvent positive drug testing results. DRUG FREE SPORT hereby agrees that it will send all tests for performance enhancing substances to a laboratory that abides by the WADA Code of Ethics.

Compensation:

DRUG FREE SPORT's fee for specimen collection and laboratory specimen analysis, including supplies, shipping and reporting of results are defined on the attached Description of Services. DRUG FREE SPORT will submit an invoice for drug-testing services to the CLIENT.

CLIENT agrees to pay DRUG FREE SPORT in full 30 days after receipt of any invoice.

Invoices not paid on a timely basis shall be charged late payment of 1.5% per month.

Miscellaneous:

Force Majeure: Any delay or failure by either party hereto in the performance of this Agreement will be excused only to the extent that the delay or failure is due solely to causes or contingencies beyond the reasonable control of such party. If any force majeure condition occurs, the party whose performance fails or is substantially delayed because of such force majeure condition, shall give immediate notice to the other party and the protection of this paragraph shall begin only upon receipt of such notice.

Cooperation: CLIENT shall instruct its employees and agents to cooperate fully with DRUG FREE SPORT and to make available all necessary information for DRUG FREE SPORT to perform its services hereunder.

Confidential Information: DRUG FREE SPORT shall not divulge, use, or permit the use of any confidential information concerning the affairs of CLIENT that is gathered during the performance of its services, nor shall it provide its reports to anyone except the person designated by CLIENT to receive the same.

Confidentiality: In consideration of CLIENT engaging DRUG FREE SPORT pursuant to the terms of this Agreement and in recognition of the fact that DRUG FREE SPORT will be in a position, as a result of such engagement, in which it may gain confidential information about CLIENT, DRUG FREE SPORT covenants not to reveal any confidential information of CLIENT to any third party. DRUG FREE SPORT shall exercise reasonable care in safeguarding CLIENT's confidential information and DRUG FREE SPORT shall not copy, reproduce, divulge, publish or circulate CLIENT's confidential information to any of its employees or agents, other than those who have a legitimate need to know. Furthermore, DRUG FREE SPORT shall not copy, reproduce, divulge, publish or circulate CLIENT's confidential information to the National Collegiate Athletic Association (NCAA). In consideration of DRUG FREE SPORT performing the services provided in this Agreement, CLIENT covenants not to reveal any confidential information of DRUG FREE SPORT (including, without limitation, any account information, client information, pricing information, services and/or service documentation, or process information) to any third party without the express written consent of DRUG FREE SPORT, which shall not be unreasonably withheld.

Independent Contractor Status: DRUG FREE SPORT, its employees and DRUG FREE SPORT's independent contractors shall be in the relation of independent contractor with CLIENT, and nothing herein shall be construed as designating DRUG FREE SPORT, its employees, or independent contractors as agents, partners, representatives, or employees of CLIENT for any purpose.

Entire Agreement: This Agreement constitutes the entire agreement between the parties and supersedes all prior agreements or understandings between DRUG FREE SPORT and CLIENT relating to the subject matter herein.

IN WITNESS WHEREOF, the parties hereto are hereby authorized to execute this Agreement and have executed this Agreement as of the day and year written above.

CLIENT:

University of Minnesota

By: _____

Name and Title

DRUG FREE SPORT:

THE NATIONAL CENTER FOR DRUG FREE SPORT



By: _____

Chris Nordby Director of Sport Drug Testing
Name and Title

University of Minnesota
Drug Testing Cost Analysis
Spring 2006
Quotes are based on approximately 250 tests per year with 100 steroid add-ons.

Company Name	Contact	Phone	Collection Fee	Basic Panel Fee	Steroid Panel Fee	Total
Center for Drug Free Sport	Andrea Wickerham	816-474-8655 ext. 118	\$20 per \$ 5,000.00 \$	\$24 6,000.00 \$	\$110 11,000.00 \$	\$22,000.00
AEGIS	Regina	800-533-7052 ext. 627	\$18+ per	\$25	\$95	
			\$ 4,500.00 \$	6,250.00 \$	9,500.00 \$	\$20,250.00
Additional Testing, Inc.	Roslyn	612-333-3226	\$150 fee + \$20 per	\$65	\$90 - \$215 (\$150)	
			\$ 5,150.00 \$	16,250.00 \$	15,000.00 \$	\$36,400.00
Medtox Laboratories, Inc	Barb Weber	651-636-7466	\$25+/- per	TBD	TBD	
			\$ 6,250.00			\$ 6,250.00
Minnesota Monitoring	Mary-Anne	763-253-5401	\$50 per test date	\$25	\$190	
			\$ 500.00 \$	6,250.00 \$	19,000.00 \$	\$25,750.00