



Ball State University

SMART Drug-Testing Price List Effective: July 1, 2007 – June 30, 2008

SMART (Sports Monitoring Addressing Real Threats) drug-testing panels are designed to target substances specific to sport (e.g., ephedrine, anabolic steroids) at low detection levels. These panels also include other drugs of concern (e.g., marijuana, cocaine) to more effectively identify users. SMART testing panels can be customized and specific drugs (e.g., OxyContin®, Ritalin®, alcohol) may be added for analysis upon request of the client. Accredited laboratories will screen all samples and automatically confirm all positive screens. Positive tests will be reported quantitatively. Turnaround times vary depending on drug analysis and confirmations on positive screens, but the typical turnaround time for negative results using the SMART Basic Sports Panel or the SMART 5 Sports Panel is 24 hours following specimen arrival at the laboratory. Anabolic Steroid testing is completed at a World Anti-Doping Agency (WADA) accredited laboratory with results available within 14 days following specimen arrival. Panel prices include collection beakers, split sampling kits, custody and control forms and overnight shipping of samples to the laboratory. B sample testing is an additional cost.

SMART Basic Sports Panel

\$22/sample

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine/Methamphetamine/Ecstasy	300 ng. /mL	100 ng. /mL
Cocaine Metabolite	100 ng. /mL	50 ng. /mL
Marijuana Metabolite	20 ng. /mL	5 ng. /mL
Ecstasy (MDA/MDMA)	300 ng. /mL	100 ng. /mL

SMART Basic Sports Panel with Ephedrine

\$26/sample

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine/Methamphetamine/Ecstasy	300 ng. /mL	100 ng. /mL
Cocaine Metabolite	100 ng. /mL	50 ng. /mL
Marijuana Metabolite	20 ng. /mL	5 ng. /mL
Ephedrine	5µg. /mL	5µg. /mL
Ecstasy (MDA/MDMA)	300 ng. /mL	100 ng. /mL

SMART 4 Sports Panel

\$26/sample

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine/Methamphetamine	300 ng. /mL	100 ng. /mL
Cocaine 5µg. /mL	100 ng. /mL	50 ng. /mL
Marijuana Metabolite	20 ng. /mL	5 ng. /mL
Opiates	300 ng. /mL	300 ng. /mL
Ecstasy (MDA/MDMA)	300 ng. /mL	100 ng. /mL

SMART 5 Sports Panel**\$28/sample**

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine/Methamphetamine	300 ng. /mL	100 ng. /mL
Cocaine Metabolite	100 ng. /mL	50 ng. /mL
Marijuana Metabolite	20 ng. /mL	5 ng. /mL
Opiates	300 ng. /mL	300 ng. /mL
Phencyclidine (PCP)	20 ng. /mL	10 ng. /mL
Ecstasy (MDA/MDMA)	300 ng. /mL	100 ng. /mL

SMART 7 Sports Panel**\$30/sample**

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine/Methamphetamine	300 ng. /mL	100 ng. /mL
Cocaine Metabolite	100 ng. /mL	50 ng. /mL
Marijuana Metabolite	20 ng. /mL	5 ng. /mL
Opiates	300 ng. /mL	300 ng. /mL
Phencyclidine (PCP)	20 ng. /mL	10 ng. /mL
Benzodiazepines	200 ng. /mL	100 ng. /mL
Barbiturates	200 ng. /mL	100 ng. /mL
Ecstasy (MDA/MDMA)	300 ng. /mL	100 ng. /mL

SMART 9 Sports Panel**\$32/sample**

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine/Methamphetamine	300 ng. /mL	100 ng. /mL
Cocaine Metabolite	100 ng. /mL	50 ng. /mL
Marijuana Metabolite	20 ng. /mL	5 ng. /mL
Opiates	300 ng. /mL	300 ng. /mL
Phencyclidine (PCP)	20 ng. /mL	10 ng. /mL
Benzodiazepines	200 ng. /mL	100 ng. /mL
Barbiturates	200 ng. /mL	100 ng. /mL
Methadone	300 ng. /mL	200 ng. /mL
Propoxyphene	300 ng. /mL	200 ng. /mL

SMART Testing Add-Ons

Substance:	Confirmation Cut-Off:	Price:
Methylphenidate (e.g., Ritalin®)	100 ng. /mL	\$5.00
Ephedrine	5 µg. /mL	\$5.00
Oxycodone (e.g., OxyContin®)	Level of detection	\$5.00
Ecstasy	300 ng. /mL	\$3.00
Ethanol (urine alcohol)	0.02%	\$2.00

SAMHSA 5 Drug Panel**\$22/sample**

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine	1000 ng. /mL	500 ng. /mL
Cocaine Metabolite	300 ng. /mL	150 ng. /mL
Marijuana Metabolite	20 ng. /mL	15 ng. /mL
Opiates	300 ng. /mL	300 ng. /mL
Phencyclidine (PCP)	25 ng. /mL	25 ng. /mL

SAMHSA 9 Drug Panel**\$24/sample**

Substance:	Screen Cut-Off:	Confirmation Cut-Off:
Amphetamine	1000 ng. /mL	500 ng. /mL
Cocaine Metabolite	300 ng. /mL	150 ng. /mL
Marijuana Metabolite	20 ng. /mL	15 ng. /mL
Opiates	300 ng. /mL	300 ng. /mL
Phencyclidine (PCP)	25 ng. /mL	25 ng. /mL
Barbiturates	300 ng. /mL	200 ng. /mL
Benzodiazepines	300 ng. /mL	200 ng. /mL
Methadone	300 ng. /mL	200 ng. /mL
Propoxyphene	300 ng. /mL	200 ng. /mL

When utilizing any of the above panels, specimens will be screened using Enzyme Immunoassay. Positive screens will be confirmed using GC/MS. Confirmed positives will be reported quantitatively. Confirmations are included in the quoted price of the sample. Negative results will be available within 24-48 hours of receipt at the laboratory and provided to the client via secure Internet access. Positive results will be confirmed and available within an additional 72 hours (depending on the drug class) and available to the client via secure Internet access.

Drug Free Sport Anabolic Steroid**\$75/sample**

Test Specifications:
Analysis for more than 20 anabolic steroids including THG and Madol
T:E ratio of 6:1
2 ng/mL detection level
Analysis by GC/MS and LC/MS
B Specimen Testing at an Additional Charge

Results are available within 14 days of receipt by the WADA accredited laboratory.

Full Anabolic Steroid Panel***\$110/sample**

Substance:	Substance:	Substance:	Substance:
Androstenediol	Dehydroepiandrosterone (DHEA)	Methenolone	Oxandrolone
Androstenedione	Dihydrotestosterone (DHT)	Methyltestosterone	Oxymesterone
Boldenone	Dromostanolone	Norandrostenediol	Oxymetholone
Clenbuterol	Fluoxymesterone	Norandrostenedione	Stanozolol
Clostebol	Mesterolone	Nandrolone	Testosterone
Dehydrochlormethyl-testosterone	Methandienone	Norethandrolone	Other related compounds

*This list is consistent with the NCAA banned list of anabolic agents. Analysis will be performed using GC/MS and LC/MS reporting at detection levels. A testosterone/epitestosterone ratio greater than 6:1 will be reported. Results are available within 14 days of receipt by the WADA accredited laboratory.

Collection fee schedule for 2007-08:

# Of Athletes Tested per Test Date:	Price per Sample:
10-19 athletes	\$ 21
20-29 athletes	\$ 20
30 + athletes	\$ 19

Fuel Fee: In addition to above fee schedule, collector will charge .485/mile round trip for each testing event.

Minimum Number: If the client chooses to test less than 10 athletes on any given test date, fees can be negotiated with the designated collector and Drug Free Sport will provide a quote upon request or the certified collector can train the client's staff to perform occasional collections free of charge. Drug Free Sport should have testing date(s) from the client 10-14 days in advance whenever possible. Drug Free Sport will assign collection contractor(s) to testing sites and provide administrative and policy support to crews via 24-hour availability.

Athlete Scheduling and Fees: Collection management and related expenses are based upon the number of athletes scheduled for testing on a particular test date. Therefore, Drug Free Sport will invoice for collection services based upon the number of athletes scheduled if fewer athletes are tested and if the collector is not notified of changes in the total number of athletes to be tested at least 24 hours in advance.

Wait Time: Athletes will be expected to provide an adequate (concentrated, alkaline and at or above minimum volume requirement) specimen within three (3) hours of reporting to the test site. If the athlete(s) fail(s) to produce an adequate specimen within 3 hours and all other testing is complete for that testing event, collectors may charge a wait time of \$50/hour.

The sports drug-testing collection contractor(s) will arrive at the designated location at least fifteen minutes prior to the first scheduled collection time on the test date. The client representative will be responsible for notifying the athletes of their selection to drug test and when and where to report. The client representative will provide the collector(s) with a list of athletes selected for drug testing. The client representative also will be responsible for set-up of the collection site according to the needs of the collection contractor and should remain at the collection site throughout the drug-testing event.

Drug Free Sport will follow the client's drug testing policies. The client will obtain and keep on file signed consent forms on all athletes subject to drug testing. Drug Free Sport will utilize a SAMHSA and/or WADA accredited laboratory to test for any of the substances identified as banned in the client's written policies. The client will have the option to select from any of the panels above for the fees listed. These panels can be selected on the test day during collection processing.

Results will be returned to the appropriate individual(s) consistent with the client's policy (via fax or secure Internet access) with the cost included in the quoted panel prices above.

The client has the option of providing Drug Free Sport with athlete rosters to generate unbiased random selections for drug testing. Drug Free Sport will run computerized random selections and provide the client with a list of athletes selected for random drug testing via fax or email.

Upon request, Drug Free Sport will issue reports on the number of athletes tested and results information. Drug Free Sport will maintain databases sufficient to satisfy selection protocol and reporting requirements. All databases will be securely maintained under strict confidentiality policies.

Specimen Collection Training for Ball State University Staff

Drug Free Sport will provide Ball State University on-site collection training services to facilitate in-house collections. Training involves securing a certified sports drug-testing collector through Drug Free Sport for the first scheduled testing event at the prices quoted above. In addition, Drug Free Sport will negotiate a one-time fee with the collection contractor to effectively train in-house collectors. The collector will train the institution's designated staff prior to the scheduled testing event and will then assist staff during the scheduled testing. Drug Free Sport will provide Ball State University with necessary supplies for testing. Ball State University will be responsible for ordering necessary supplies from Drug Free Sport 7-10 days in advance.

On-Site Educational Program

Drug Free Sport offers a variety of educational topics for coaches, administrators and athletes. The more commonly covered topics include dietary supplements, performance-enhancing drugs and sports drug-testing procedures (e.g., NCAA, institution); however, other topics can be covered upon request. Once on campus, speakers can provide up to 2 programs and encourages the first educational session be scheduled with coaches and staff. This provides the speaker with insight to emphasize topics of concern with athletes based upon staff input.

The fee for this type of on-site educational programming is **\$1,800, plus all travel expenses**. Keep in mind; NCAA member institutions should apply for the \$500 Speakers Grant early to secure funds.

Policy Review and Recommendations

Drug Free Sport offers clients the unique service of reviewing current policies and procedures free of charge. Drug Free Sport will review your current written policies as our prerequisite for administering institutional drug testing. If there are recommendations to revise or edit policy, the institution has the option of utilizing Drug Free Sport's expertise with this process through our policy consulting services. These services are available at **\$175/hour**. Policy consulting includes:

- Assisting University staff, including legal counsel in addressing recommendations and development
- Program/policy writing as requested
- Post-development evaluation and annual review

These services will be provided without an on-site visit and would be completed via telephone conversations and electronic transmissions.